



RAJSHREE POLYPACK LIMITED

CIN: L25209MH2011PLC223089



“Packaging Delivered with purpose”

INVESTOR PRESENTATION Q4 & FY 2026



Visit Our Website

www.rajshreepolypack.com



From the Chairman's Desk



"As we move forward on our path of growth and innovation, your Company remains committed to enhancing technical capabilities, expanding our product range, and venturing into untapped markets. This strategic direction continues to yield strong outcomes, demonstrating the impact of our value-driven solutions and robust marketing initiatives. With a steadfast focus on sustainable growth, we are optimistic about the road ahead and well-equipped to capitalize on emerging opportunities."

Our CMD Profile

Ramswaroop Thard

Ramswaroop Radheshyam Thard is the Promoter, Chairman, and Managing Director of our Company, serving in this role since its inception. An engineering graduate from the University of Pune, he brings close to three decades of experience in the plastic packaging industry. As the founder, he plays a key role in driving the Company's business development, sales, administration, and financial strategy.

Safe Harbour

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Rajshree Polypack Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward-looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost overruns on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy.

The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company.

Our Journey till FY26



2004 2010

One of the earliest ones to introduce

- 6 color printing in dry offset in India
- Fully automated thermoforming Machines with German technology
- Fully automated 6 color printing in dry offset with Swiss technology in the Indian market



2011 2015

First to Upgrade with

- Alternate decoration technology on serving containers.
- 8 color printing with Inline forming & trimming technology.
- Introduced in house sheet extrusion for rigid sheets.
- 3 station fully automated vacuum forming machine with German technology



2016 2020

Maintaining thrust on technology with

- Fully automated sleeving machine with indigenous technology
- Obtained CIPET approval & CPCB license for producing compostable/stable products
- Installed solar rooftop capacity of 135KW.



2021 2025

Focused on Innovation & market leadership

- First in India with vertically integrated manufacturing unit of 9 layer barrier packaging.
- Entered the Injection Moulding segment through an exclusive Toll Manufacturing Agreement.
- Entered sustainable paper packaging products via a Joint venture
- Launched in-mould labelling (IML) & gained 1st institutional client for the product.



Our Core Strength

Industry Leadership – Leading in thermoformed packaging with 20 + years of experience

Certifications and Standards
Accredited with BRC and Sedex certifications

Growth and Investment
Steady growth with investments in technology

Intellectual Property
Holds 4 design and process patents

Advanced Technologies
Extrusion, Thermoforming, Injection moulding, Decoration

Diversification
Diversified into paper packaging through joint venture

Industries we cater to

We proudly serve the Food and Beverage industry with innovative, hygienic, and sustainable food packaging solutions tailored for improving shelf life, customer connect and keeping products safe and hygienic



Beverage Packaging

Packaging solutions for juices and beverages



Dairy Packaging

Container for dairy products like yougurt and ice cream



FMCG Packaging

Packaging for sweets, snacks and processed foods

Industries we cater to

We proudly serve the Food and Beverage industry with innovative, hygienic, and sustainable food packaging solutions tailored for improving shelf life, customer connect and keeping products safe and hygienic



Agricultural Food Packaging

Packaging solutions for Fresh Fruits,
Vegetable and Sea Food



Convenience Food Packaging

Packaging for Ready-to-eat meals



Bakery and Confectionery Packaging

Packaging for Baked goods and
Chocolates

Sustainable Packaging Solutions

Biodegradable Plastics

Plastics designed to break down naturally through the action of microorganisms, reducing long-term environmental impact.

Energy & Emission Reduction Initiatives

Adopted energy-efficient machines and saved 2,150 tons of CO₂ through solar power use upto FY25.

Light weight

Reducing the amount of material used in packaging to lower environmental impact and shipping costs.



Refillable & Reusable Designs

Packaging designed for multiple uses or refills, promoting a shift from single-use to circular models.

Recyclable Mono-Material

Packaging made from a single type of material to simplify recycling and improve circularity.

Smart Packaging

Technology-enabled packaging that can monitor freshness, track supply chains, or engage consumers interactively.

Our products

Our containers are designed to meet rigorous industry standards, ensuring freshness, safety, and easy handling. They are ideal for demanding environments, offering durability, hygiene, and convenience to customer.



BARRIER PACKAGING PRODUCTS

Packaging that locks in freshness by blocking moisture, air, and contaminants.



RIGID PACKAGING PRODUCTS

Durable, structured packaging designed to protect products and maintain shape during handling and storage.



PLASTIC RIGID SHEETS

Sturdy, versatile plastic sheets used for form-filled-sealed process and durable packaging applications.



INJECTION MOULDING

A manufacturing process used to produce precise, high-quality plastic parts by injecting molten material into a mould

New Products Introduced

Our containers are designed to meet rigorous industry standards, ensuring freshness, safety, and easy handling. They are ideal for demanding environments, offering durability, hygiene, and convenience to customer.



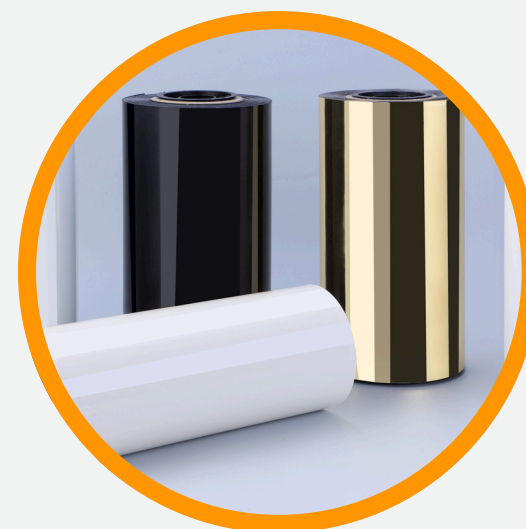
**INJECTION MOULDING
PACKAGING PRODUCT**



RIGID PACKAGING PRODUCT



RIGID PACKAGING PRODUCTS



PLASTIC RIGID SHEETS

Benefits of Plastic Packaging



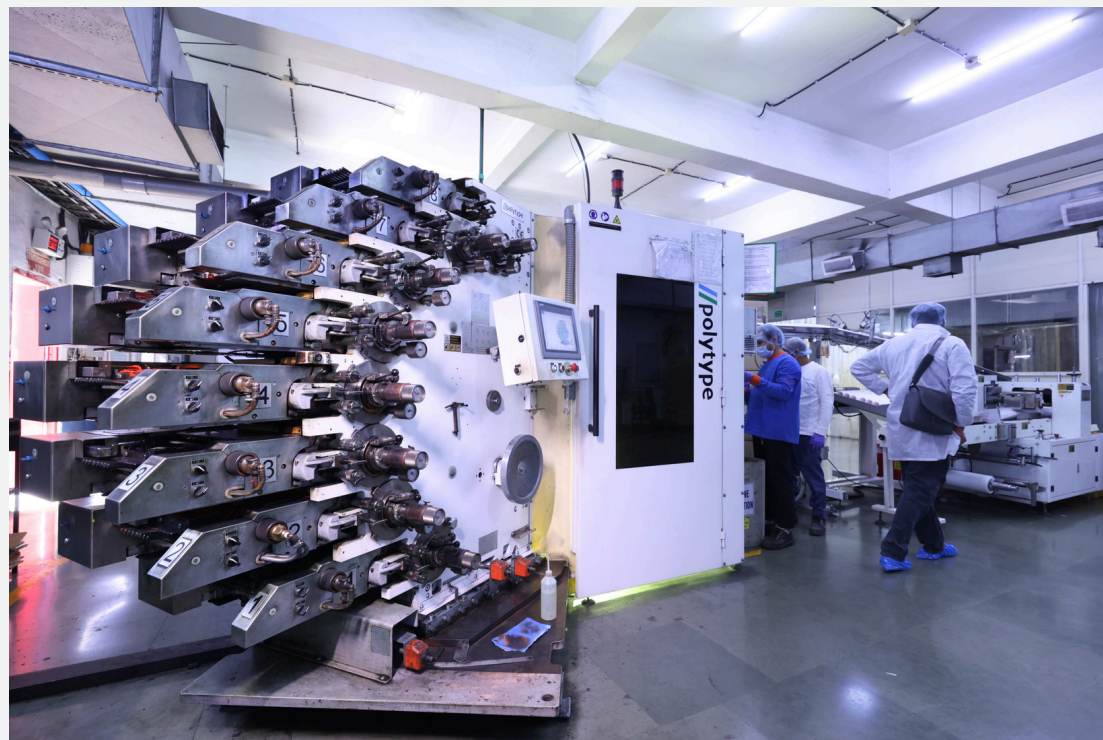
Our Manufacturing Facilities



Our Comprehensive Manufacturing Process

Thermoforming

Extrusion

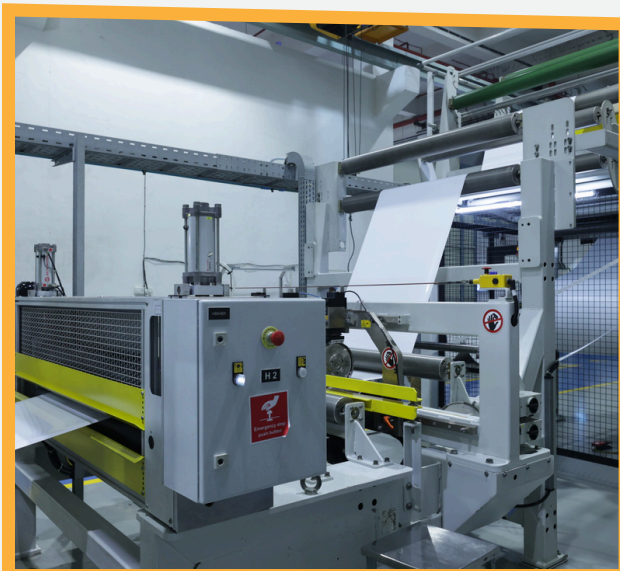


Printing



Sleeving

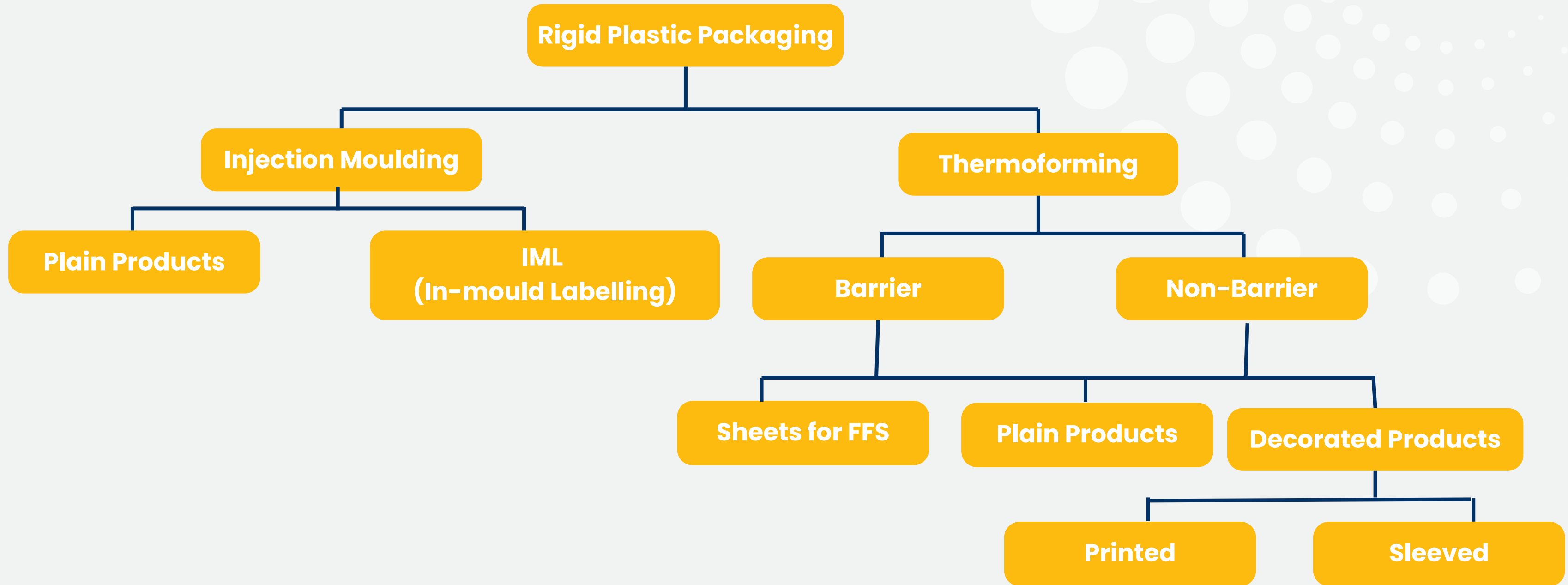
Our Manufacturing Capabilities



Our Injection Moulding Manufacturing Capabilities



Our Product Tree



Q4FY26: Management Commentary

Driving sustainable growth through strategic investments, product innovation, and operational scale-up.



Operational Highlights

The Company continued to strengthen its manufacturing capabilities during FY26, with Extrusion capacity increasing to 25,600 MTPA from 24,000 MTPA, while Injection Moulding capacity scaled significantly from 3,300 MT in FY25 to 4,800 MT in FY26

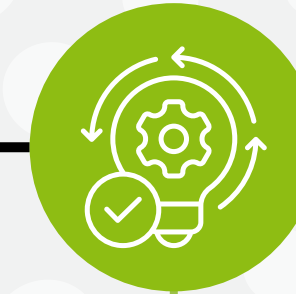
Operational efficiencies improved during the year through better capacity utilisation and cost optimisation initiatives, particularly in the sheet segment supporting margin expansion



Growth Highlights

Export revenue grew by 30.1% YoY to ₹70.08 Cr in FY26, reflecting continued traction in international markets.

Injection Moulding production grew by 52% YoY to 4,029 MT in FY26, driven by capacity expansion and increasing customer adoption.



Future Outlook

The Company continues to focus on margin-led growth by rationalising low-margin SKUs and optimising its customer mix, with increased emphasis on deepening relationships with key customers and improving share of wallet.

Capacity expansion initiatives are underway, with Injection Moulding capacity planned to increase to 5,800 MT and Sleeving capacity to expand from 1,275 lakh units per annum to 1,675 lakh units per annum

Our Customers



Performance Highlights (stand alone)

Income Statement (₹ in Crores)	FY26	FY25	YoY	Q4FY26	Q4FY25	YoY	Q3FY26	QoQ
Revenue from Operations	332.18	329.74	0.74%	91.62	90.05	1.74%	71.62	27.93%
Operating EBITDA	44.54	41.34	7.75%	14.45	10.64	35.81%	8.93	61.81%
<i>Operating EBITDA %</i>	13.41%	12.54%	NA	15.77%	11.81%	NA	12.47%	NA
EBITDA	50.97	46.30	10.09%	15.70	12.31	27.54%	10.30	52.43%
<i>EBITDA Margin %</i>	15.34%	14.04%	NA	17.14%	13.67%	NA	14.38%	NA
PAT	17.22	14.46	19.08%	6.38	3.63	75.76%	2.13	199.53%
<i>PAT Margin %</i>	5.18%	4.38%	NA	6.96%	4.03%	NA	2.97%	NA
Earnings per Share (EPS)	2.32	1.96	18.37%	0.86	0.50	72.00%	0.30	186.67%

Performance Highlights (stand alone)

Balance Sheet (₹ in Crores)	FY26	FY25	FY24
Shareholder's Funds	188.05	168.90	154.40
Long Term Borrowings	22.83	25.09	15.13
<i>Short Term Borrowings</i>	83.64	78.88	58.33
Fixed Assets*	139.01	129.76	122.54
<i>Other Non Current Liabilities</i>	20.52	15.54	16.18
Other Non Current Assets	54.94	50.67	35.75
<i>Current Liabilities</i>	118.15	117.91	95.91
Current Assets	155.69	147.11	123.34
Working Capital	37.54	29.20	27.43

Fiscals	FY26	FY25	FY24
Debtors Turnover (Days)	62.62	71.33	54.33
Creditors Turnover (Days)	35.31	43.49	31.71
<i>Fixed Asset Turnover (x)</i>	2.73	2.79	2.48
Inventory Turnover (Days)	161.07	121.38	155.05
<i>Debt Equity Ratio</i>	0.57	0.62	0.48
Debt EBITDA Ratio	2.09	2.25	2.00
<i>Interest Coverage Ratio</i>	3.14	3.03	2.53
Debt Service Coverage	2.35	2.44	2.76

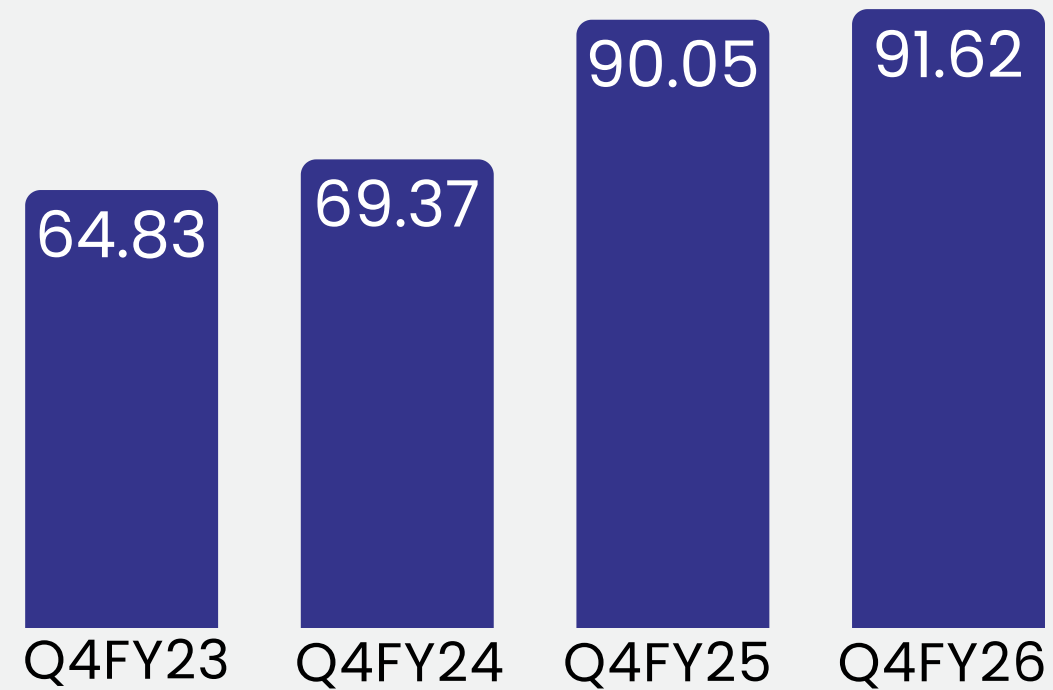
* Including ROU assets, CWIP & Intangible Assets

Capacity Snapshot

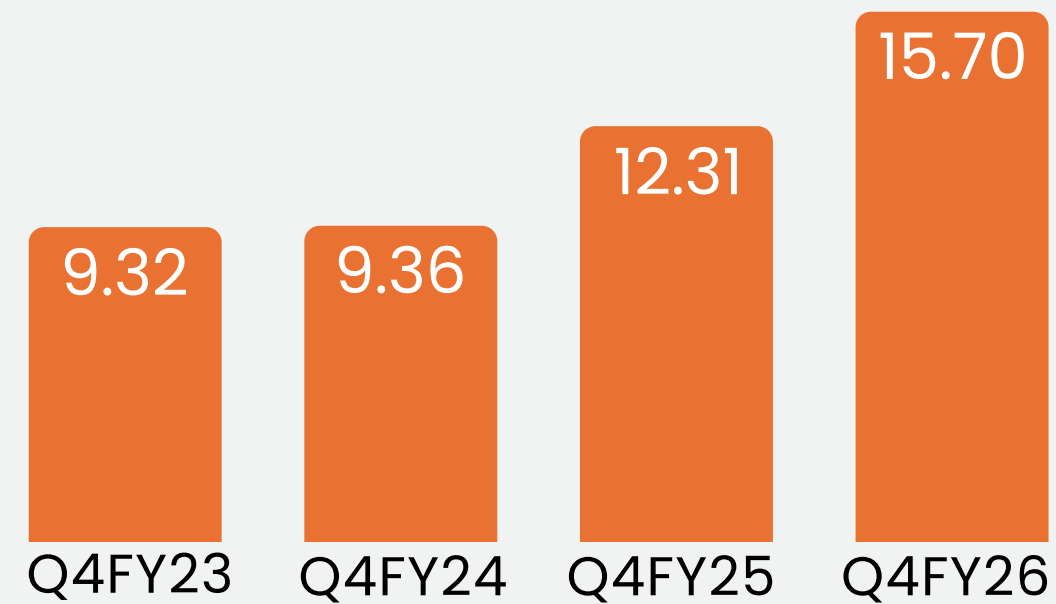
Fiscals	FY23	FY24	FY25	FY26
Extrusion (in MT)	18,200	20,000	24,000	25,600
Thermoforming (in MT)	8,770	9,270	11,520	12,120
<i>Injection Moulding (in MT)</i>	1,000	1,500	3,300	4,800
Printing (pieces in Lakhs)	9,400	11,000	11,000	11,000
<i>Sleeving (pieces in Lakhs)</i>	1,275	1,275	1,275	1,275

Quarterly Performance – Q4FY26 (stand alone)

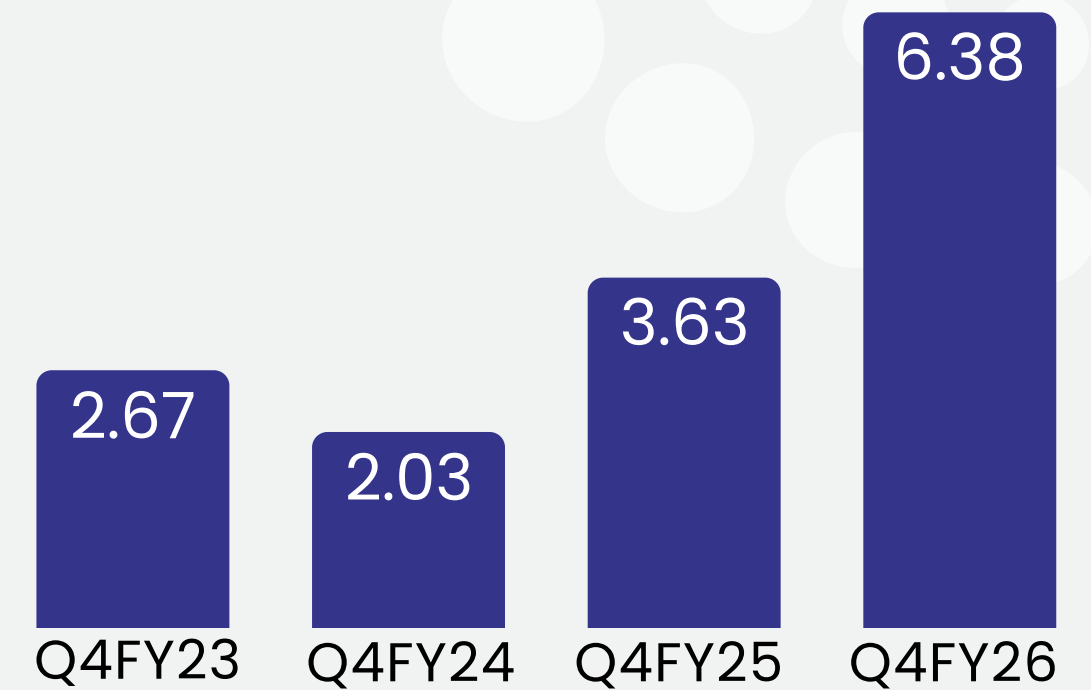
Revenue (₹ in Crores)



EBITDA (₹ in Crores)



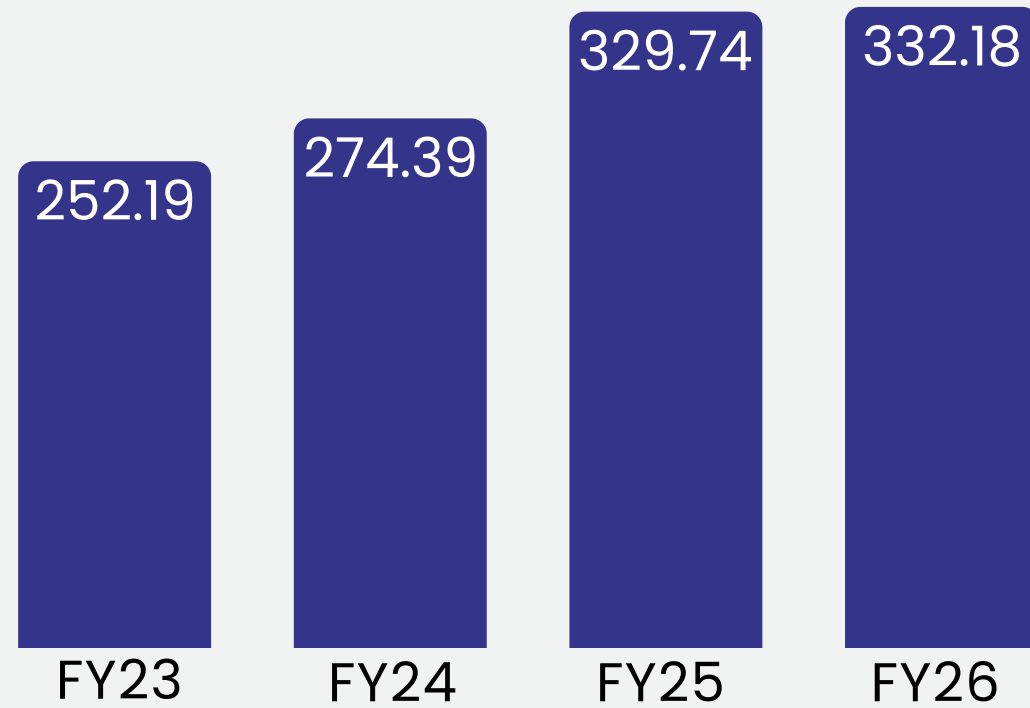
PAT (₹ in Crores)



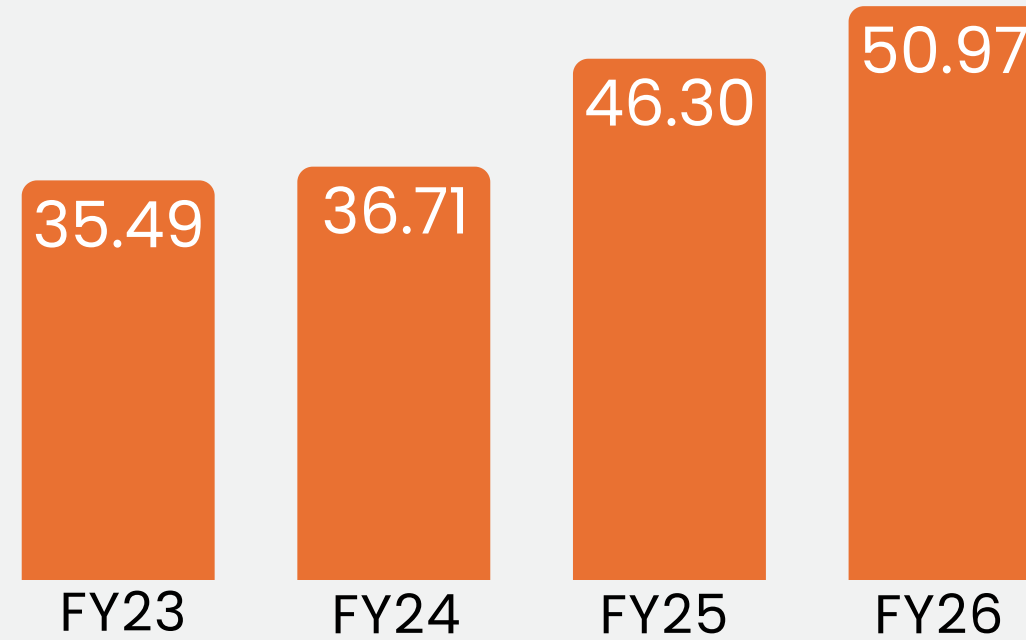
Yearly Performance – FY26

(stand alone)

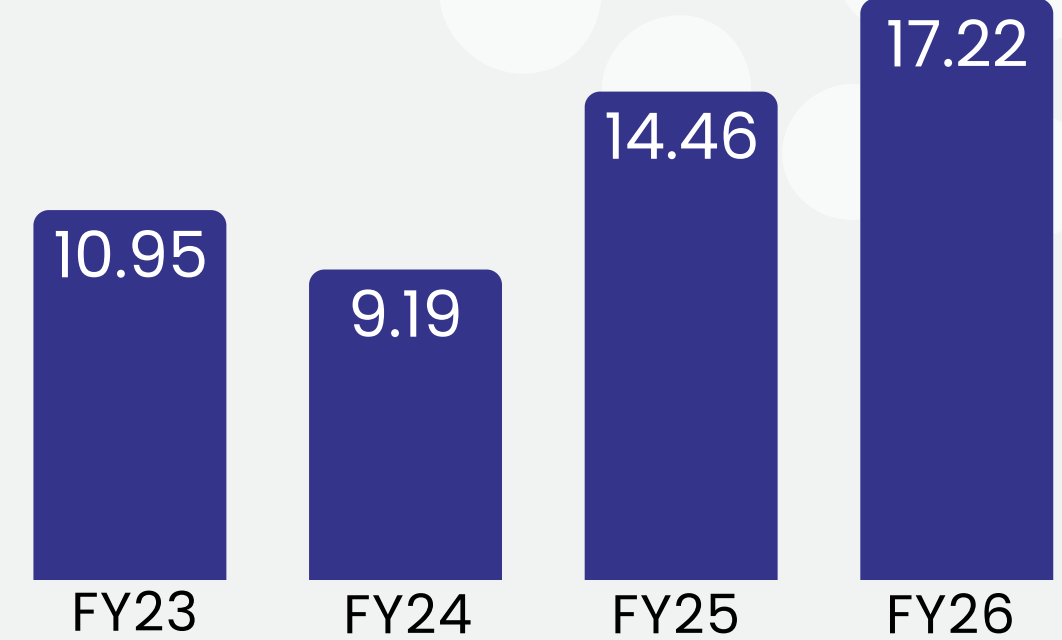
Revenue (₹ in Crores)



EBITDA (₹ in Crores)

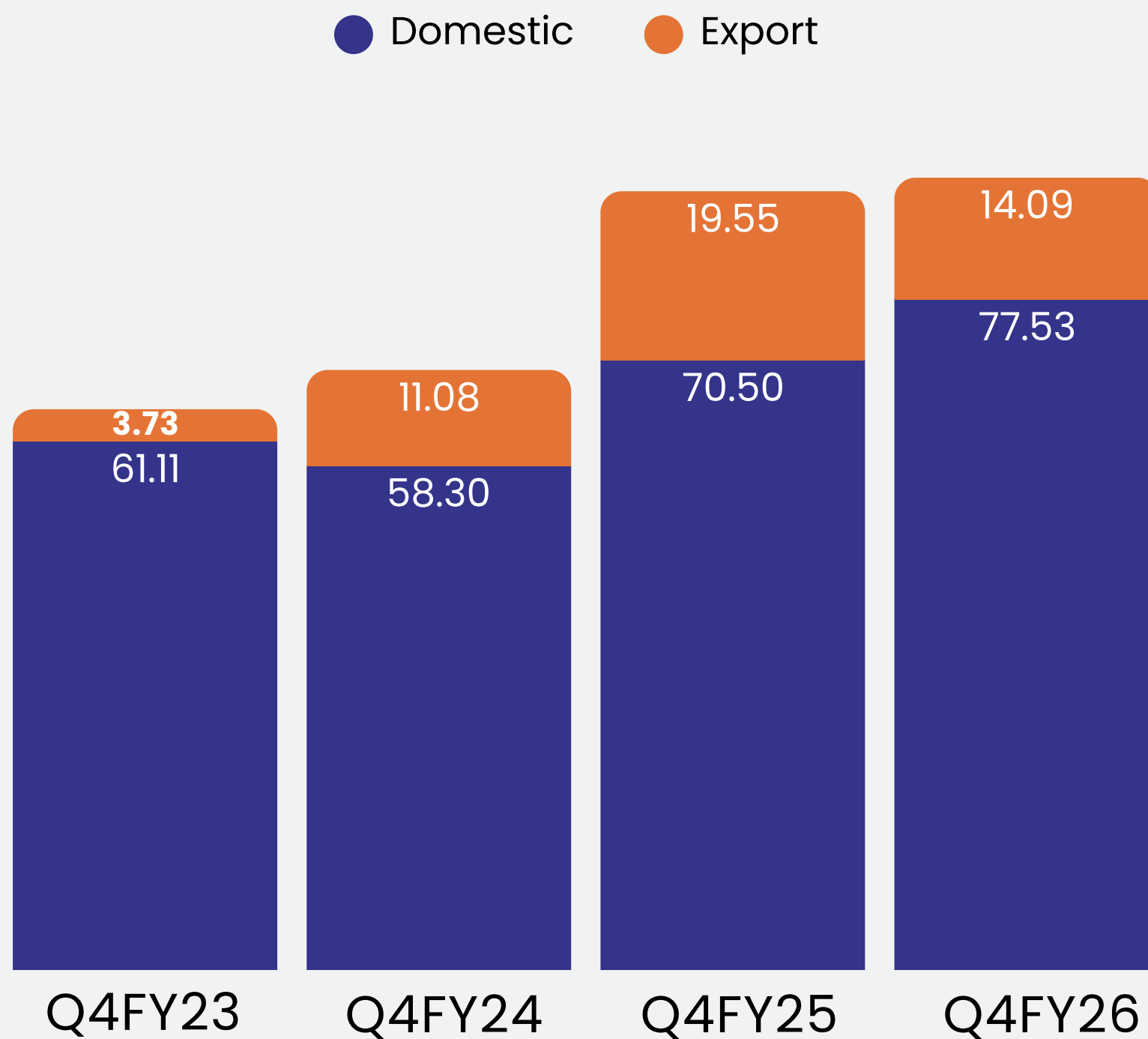


PAT (₹ in Crores)

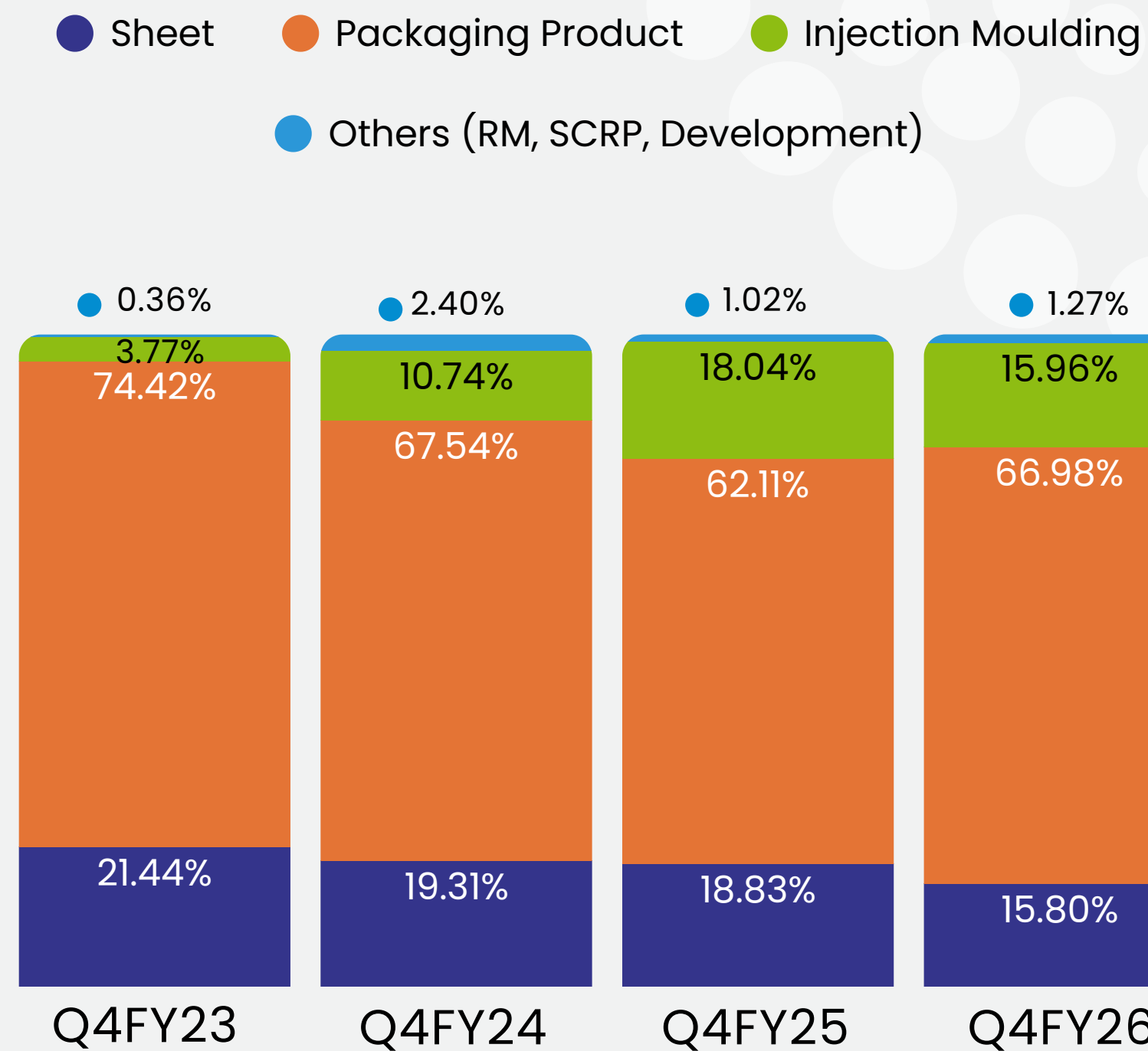


Revenue Profile - Quarterly Trends

Revenue Mix- Geographical (₹ in Crores)

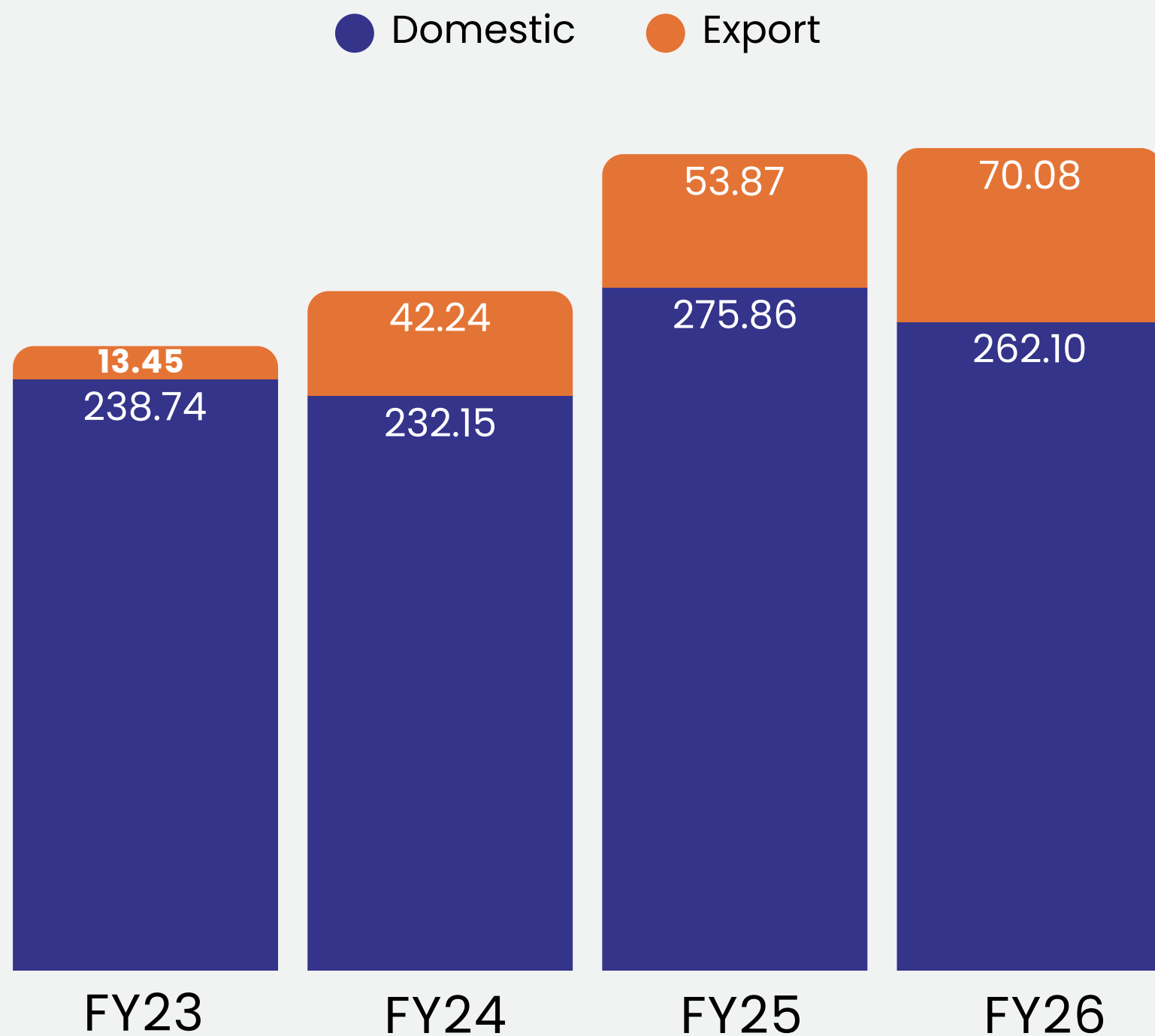


Revenue Mix- % Breakup

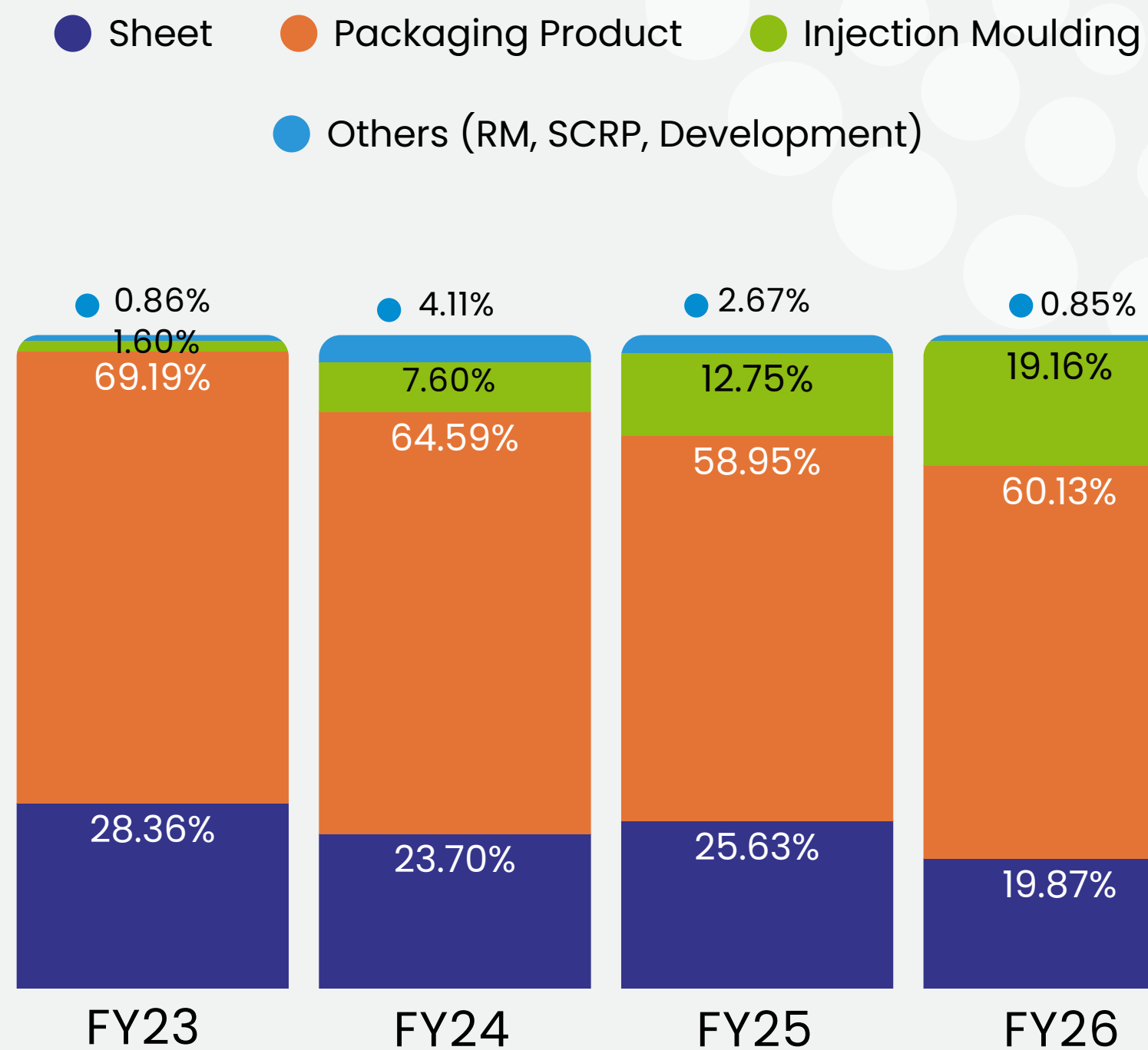


Revenue Profile - Annual Trends

Revenue Mix- Geographical (₹ in Crores)

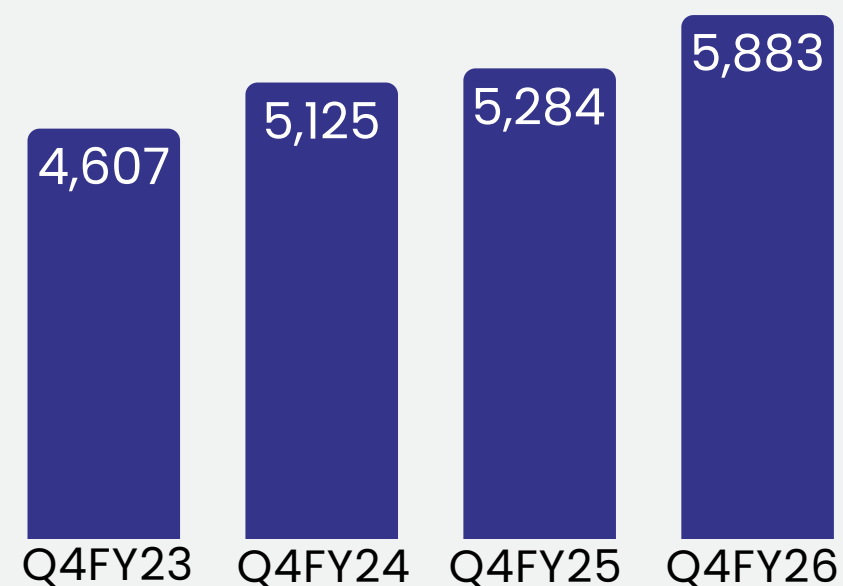


Revenue Mix- % Breakup

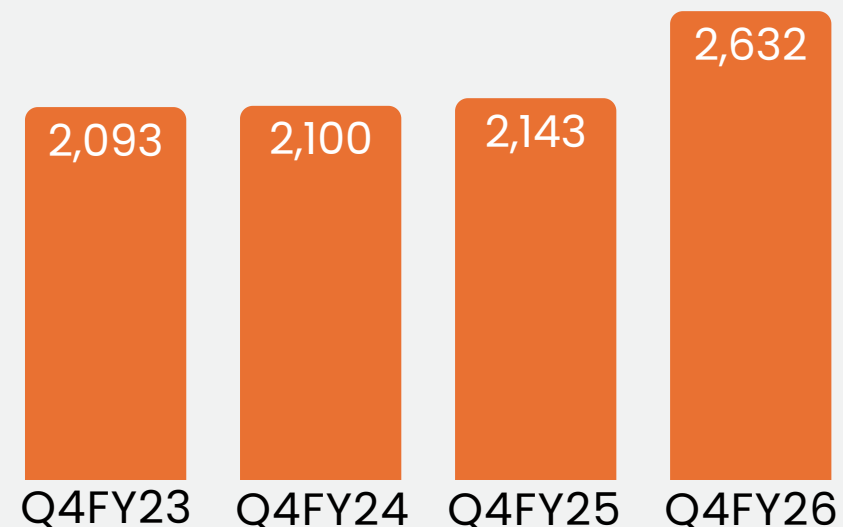


Production Metrics – Quaterly Trends

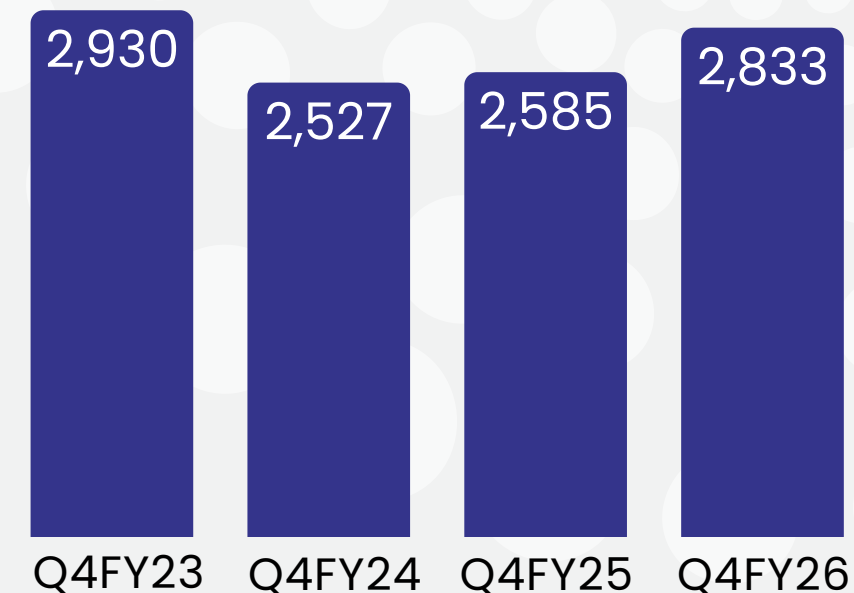
Extrusion (in MT)



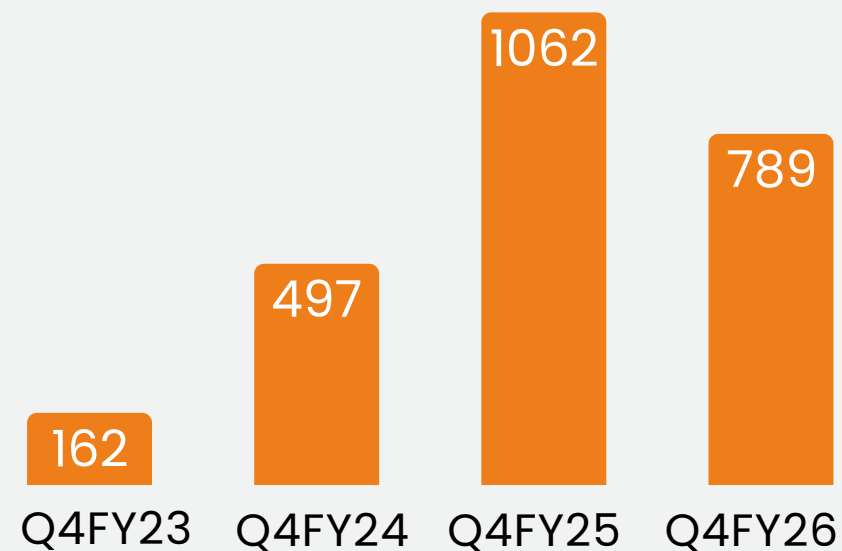
Thermoforming (in MT)



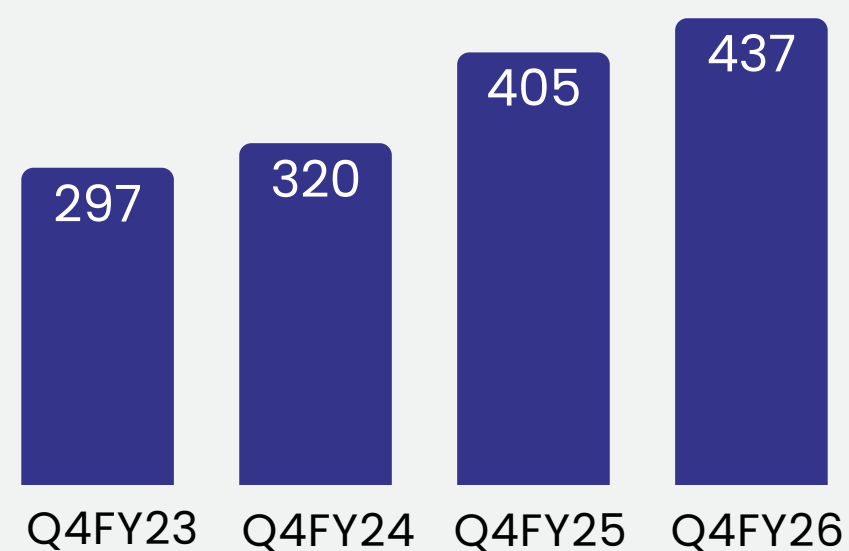
Printing (pieces in Lakhs)



Injection Moulding (in MT)

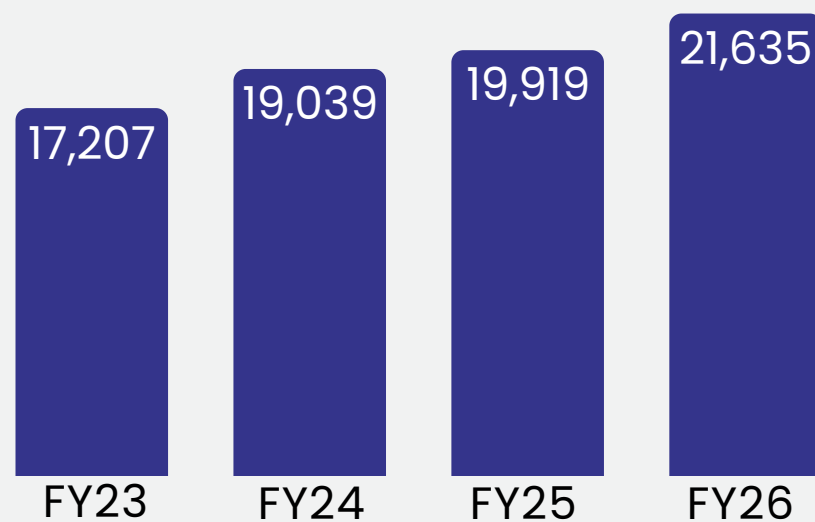


Sleeving (pieces in Lakhs)

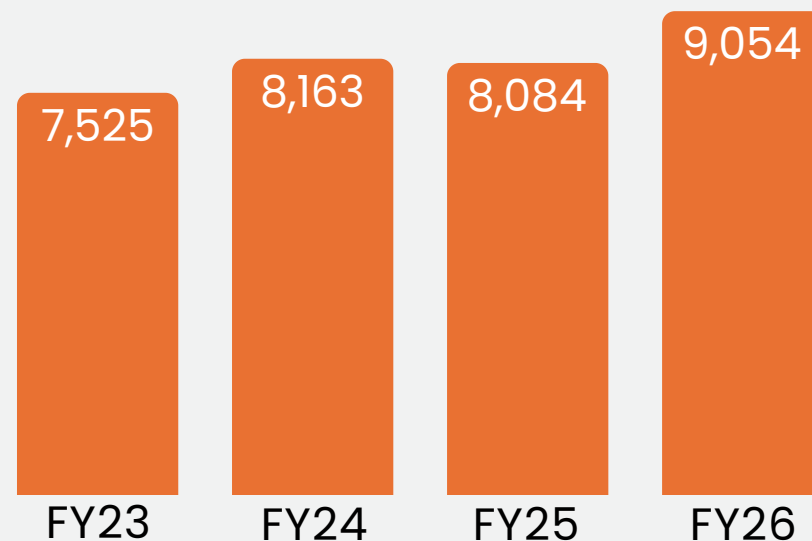


Production Metrics – Quaterly Trends

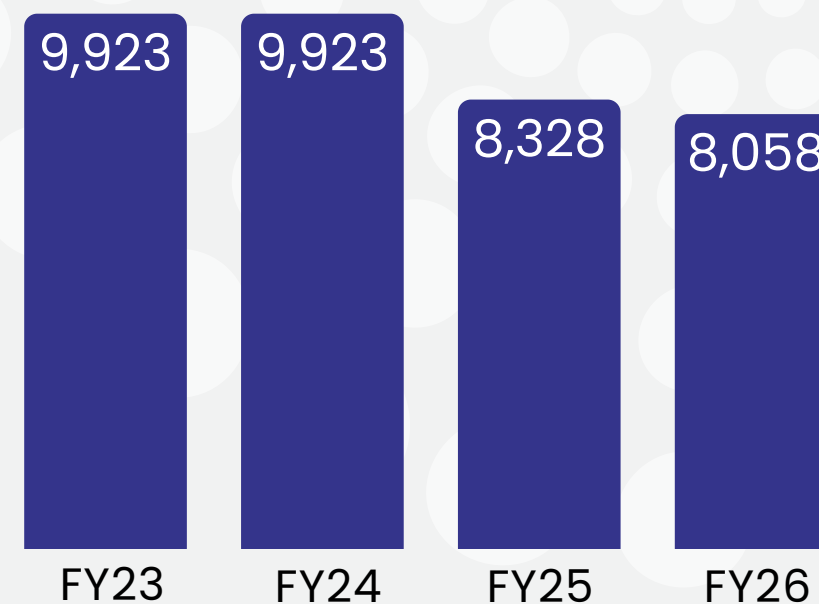
Extrusion (in MT)



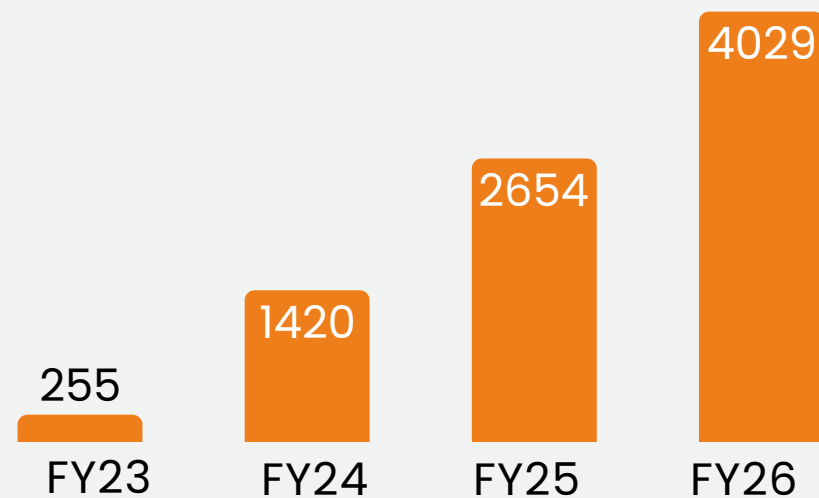
Thermoforming (in MT)



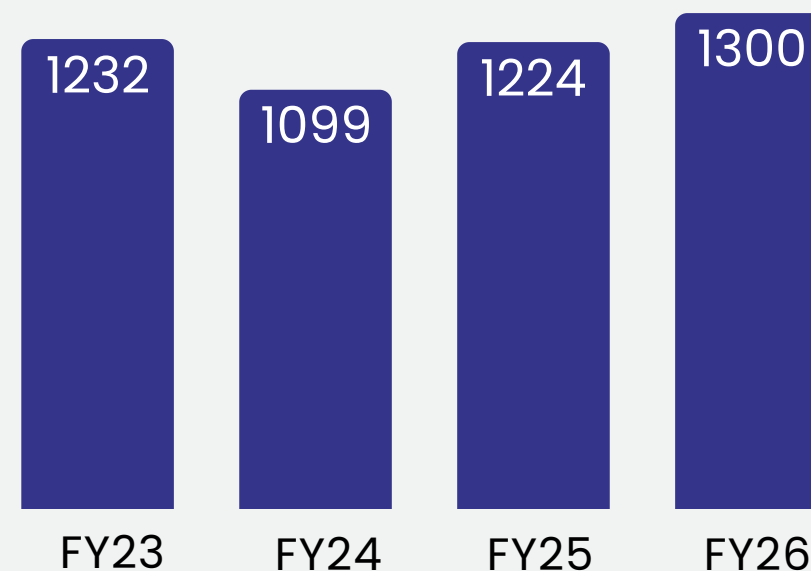
Printing (pieces in Lakhs)



Injection Moulding (in MT)



Sleeving (pieces in Lakhs)



Board Of Directors



**Ramswaroop
Radheshyam Thard**
CMD

The Promoter, Chairman, and Managing Director of our Company, serving in this role since its inception. An engineering graduate from the University of Pune, he brings close to three decades of experience in the plastic packaging industry.



**Naresh
Radheshyam Thard**
JMD

Experience of 27+ years in the plastic industry with strong technical strength in the packaging domain. Instrumental in the growth of the Company since inception. Proven leadership in driving innovation, operational efficiency, and long-term value creation.



**Anand Sajjankumar
Rungta**
Director

Bachelors of Commerce with experience of 11+ years in manufacturing, trading, import and export, textile, transportation, commission agency of plastic items and other products
Leads distribution vertical of the Company in domestic market

Board Of Directors



Praveen Bhatia

Independent Director

Chartered Accountant with experience of 29+ years in issue management, merger & amalgamations, foreign collaborations, project consultation, loan syndication, audit, taxation and investment advisory



Rajesh Murarka

Independent Director

Chartered Accountant with experience of 28+ years. Handled debt syndication, debt structuring/re-structuring, and debt advisory services. Brings deep financial acumen and strategic insight to support sustainable business growth.



**Yashvi
Shah**

Independent Director

CS, LLB; Associated with projects in private equity investments, rights issue and other Corporate Legal Advisory matters. Brings more than 7 years of experience in handling legal and secretarial matters.

Management



MR. PURAV SHAH
Plant Head

A Seasoned professional with 22 years of expertise in plastics processing, specializing in thermoforming, sheet extrusion, dry offset printing, and advanced injection moulding with robotics and in-mould labelling.



MR. SUNIL SHARMA
CFO

Looks after accounting and financial matters of the Company. Has 18+ years of experience in fields of finance & accounting, administration, planning & execution and marketing



Ms. Ritu Joshi
CS

An Associate Member of ICSI with over 9 years of experience in company secretarial, regulatory compliance, and corporate law matters. She specializes in corporate governance and ensuring compliance with the Companies Act, 2013 and SEBI Regulations.

Board of Advisors



MR. V BALAJI

Technical Advisor

Aged 68, with 46+ years of experience in printing, lamination, and cast PP films. Expert in flat tube laminates and barrier PE film production (Nylon EVOH, Nylon PE, EVOH PE) for non-foil tube applications across 275–400 Mic thickness.



CA SAURABH AGARWAL
Strategic Advisor

Seasoned professional with over 22 years of experience across business functions including planning and implementing innovative strategies. Though a finance expert, he holds cross-functional expertise in marketing, administration, and HR, vital to business success.

Exhibitions Attended



Anugha Anutec- Mumbai, August 2025

Exhibitions Attended



Aahar Exhibition, Mar 26

International Exhibitions Attended



Fine Food- Australia, 2025



**National Restaurant Association
Show - Chicago, May 2025**

International Exhibitions Attended



Pack Expo Las Vegas, Oct 2025



Olive Ecopak private Limited
Nature-Friendly, Table-Ready





OLIVE

Introduction



Started in 2024 as a joint venture between Rajshree Polypack Limited and Mr. Rajesh Gandhi (Oracle Polyplast).

- 45+ years of combined experience in plastic packaging for food products.
- Manufactures eco-friendly, disposable products for tableware and packaging.
- Focuses on green, high-quality solutions using modern manufacturing and expert knowledge.
- India's first vertically integrated state of plant for eco-friendly paper based tableware and packaging.
- Breakthrough aqueous barrier coating an eco-friendly alternative to single-use plastics.
- CIPET-certified compostable products meeting global sustainability standards.
- BRC Certified for quality, safety, and regulatory compliance
- More than 150+ SKUs commercially launched.



www.rajshreepolypack.com



OLIVE



Performance Highlights

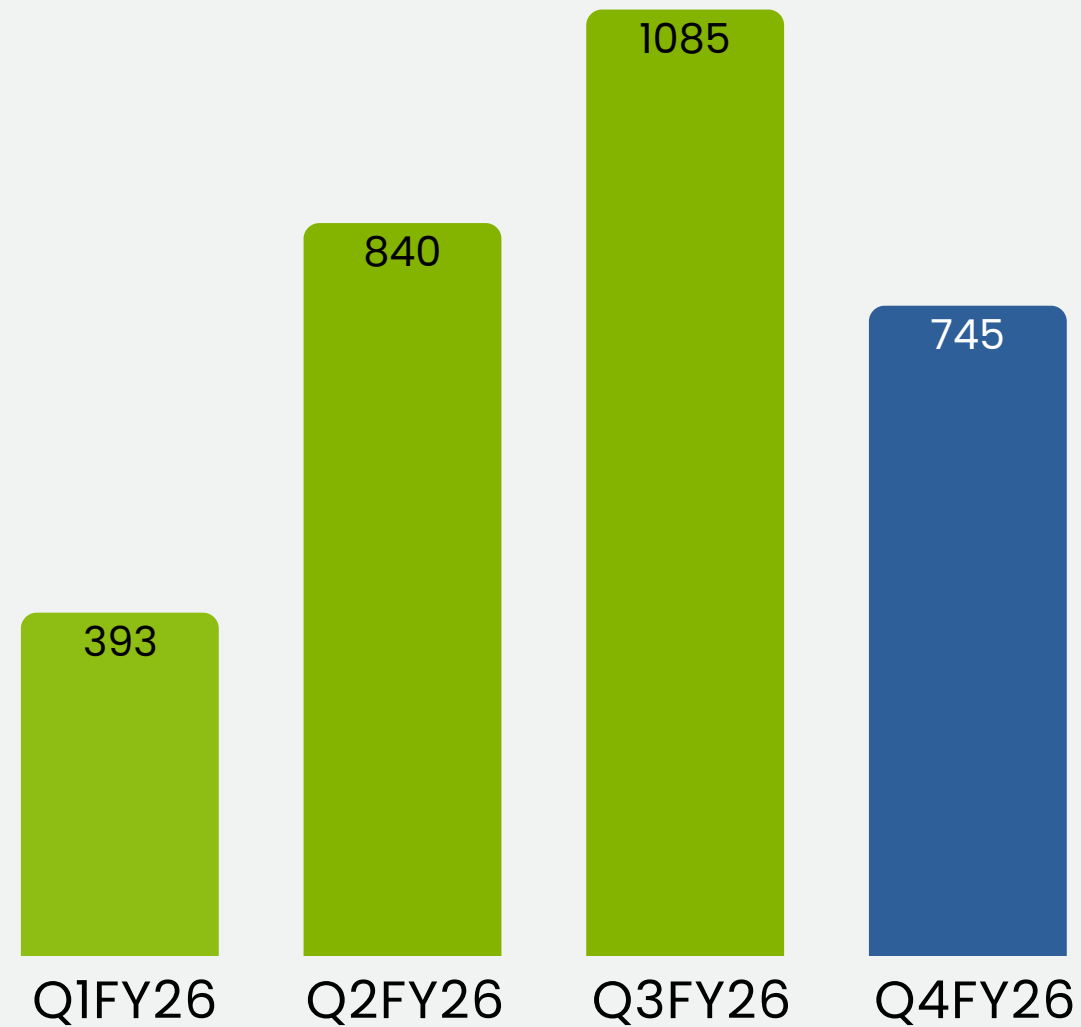
Income Statement (₹ in Crores)	FY26	FY25	YoY	Q4FY26	Q4FY25	YoY	Q3FY26	QoQ
Revenue from Operations	52.67	16.37	221.75%	17.01	8.90	91.12%	15.80	7.66%
Operating EBITDA	1.92	-8.67	NA	2.83	-1.20	NA	1.04	172.12%
<i>Operating EBITDA %</i>	3.65%	-52.96%	NA	16.64%	-13.48%	NA	6.58%	NA
EBITDA	2.20	-8.28	NA	2.85	-1.05	NA	1.14	150.00%
<i>EBITDA Margin %</i>	4.18%	-50.58%	NA	16.75%	-11.80%	NA	7.22%	NA
PAT	-18.89	-22.63	NA	-3.25	-5.52	NA	-4.27	NA
<i>PAT Margin %</i>	-35.86%	-138.24%	NA	-19.11%	-62.02%	NA	-27.03%	NA

Note- Certain YoY and QoQ growth metrics are not presented where prior periods reflect negative profitability, as percentage comparisons would not provide meaningful insights. Management evaluates performance in such cases based on absolute improvement and margin progression.



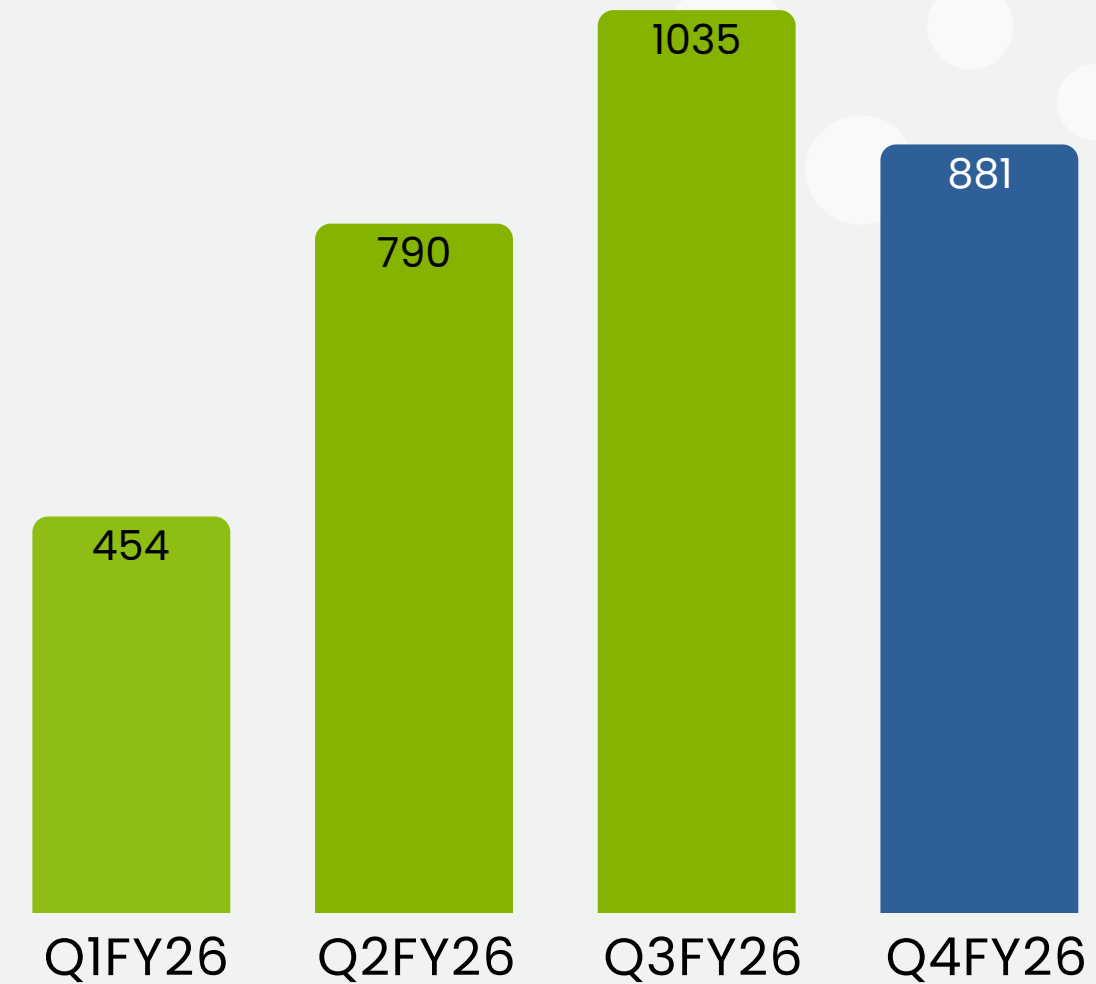
Olive Ecopak - Production Metrics

Coating (in MT)



Total annual combined capacity- 27,000 MT
Utilization for FY26 - 11.35%

Finished Goods (in MT)



Total annual combined capacity- 15,000 MT
Utilization for FY26 - 21.07%



OUR PRODUCTS



Container / Lid



Food Bowl



Meal Boxes



Paper Cup



Cup / Straw



Window Box



Cup/Bowl Lid



Bowls



Clamshell Boxes



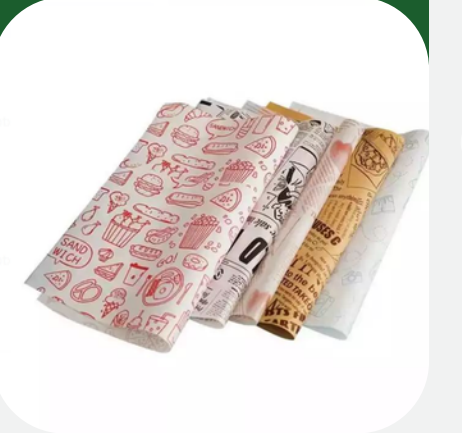
Double Wall Cup



Straws



Wrapping Paper



Food Container



Paper Bowls



Food Container



Ripple Paper Cup



Paper Plates



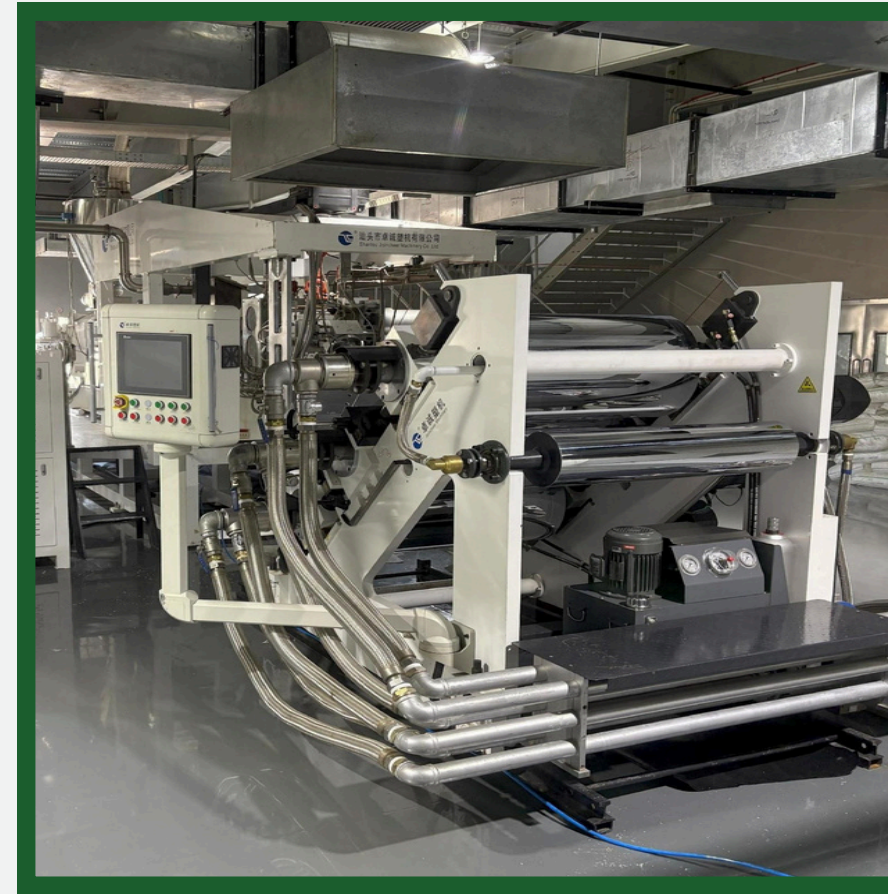
Protective Covers





OLIVE

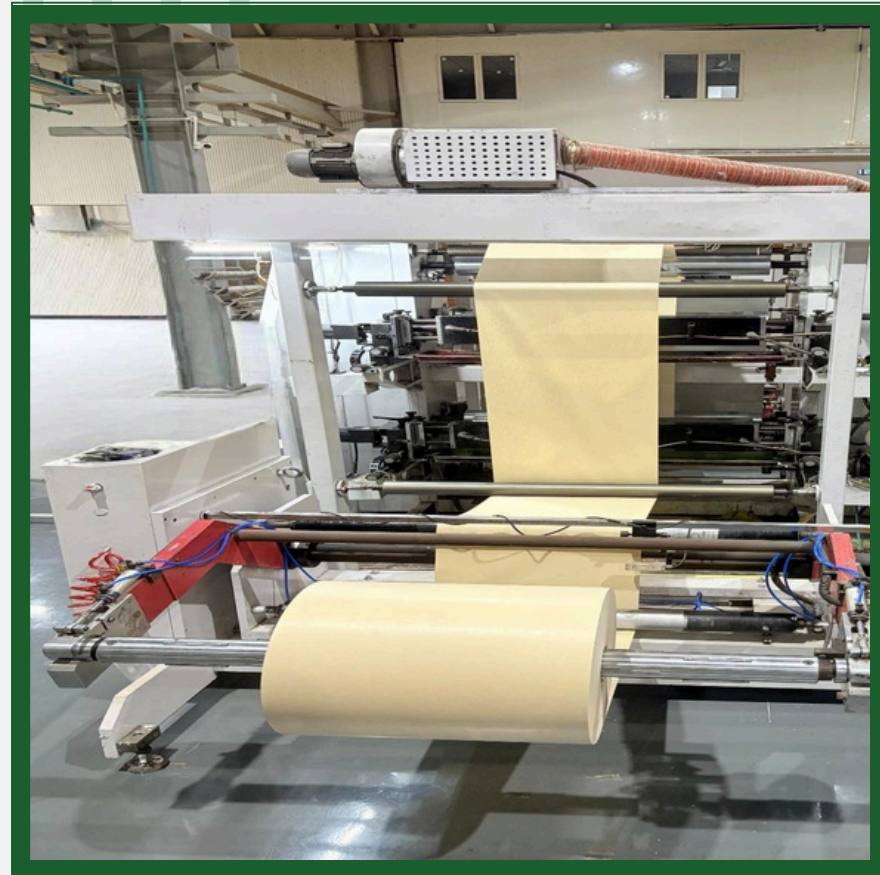
Olive Ecopak Infrastructure





OLIVE

Olive Ecopak Infrastructure



Thank You For your attention

Registered Address:

503-504, Lodha Supremus,
Building No.1, Road No. 22,
Near New Passport Office,
Wagle Estate, Thane (W)
400 604. India

Connect to us

