

Date: November 5, 2024

To,
National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai - 400051

Symbol / Series: - RPPL / EQ

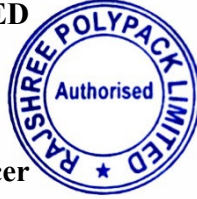
Dear Sir/Madam,

Sub: Q2& H1FY25 Result Presentation

Please find enclosed herewith a copy of the Investor presentation with respect to the Un-audited Financial Results (Standalone and Consolidated) of the Company for the quarter and half year ended September 30, 2024.

Thanking you,

FOR RAJSHREE POLYPACK LIMITED



Mahipal Singh Chouhan
Company Secretary & Compliance Officer
M. No: A41460

Place: Thane

Encl: - a/a



Rajshree Polypack Limited (NSE : RPPL)

Investor Presentation Q2FY25

CIN: L25209MH2011PLC223089

Safe Harbor

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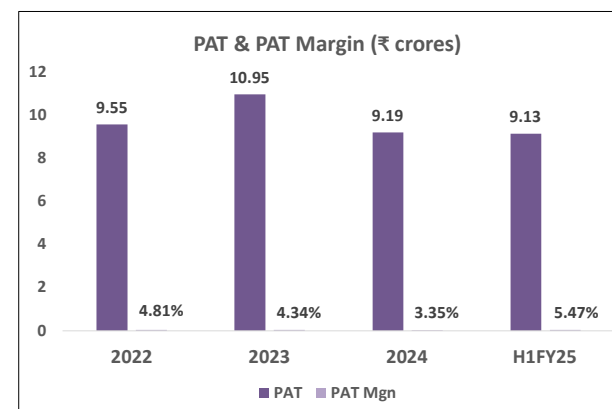
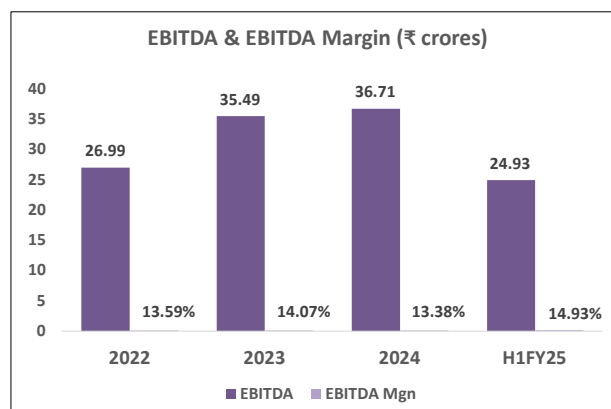
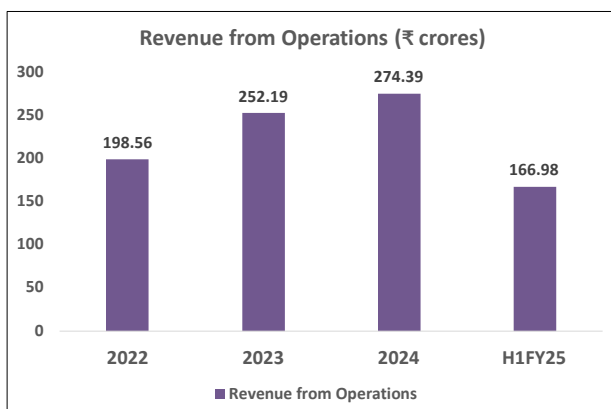
Rajshree At Glance

- ❖ Leader in Thermoformed Packaging with **~20+ years** of experience in F&B Packaging.
- ❖ **1st in the Indian Industry** to manufacture Rigid Barrier Packaging Products with fully integrated facility using state-of-the-art European Machinery.
- ❖ Accredited with BRC Global Standards for Packaging and Sedex-certified manufacturing units, and holds **4 design and 1 process patents**.
- ❖ **Technologies used** – Extrusion including Barrier Extrusion, Thermoforming, Printing, Labelling and Injection Moulding including In-mould labelling.
- ❖ Entered into Paper Packaging products for Food service Industry with a Joint Venture.

Installed Capacity

Fiscals	H1FY25	2024	2023	2022
Extrusion (in MT)	20,000	20,000	18,200	14,700
Thermoforming (in MT)	10,770	9,270	8,770	8,020
Printing (pieces in Lakhs)	11,000	11,000	9,400	6,800
Sleeving (pieces in Lakhs)	1,275	1,275	1,275	1,275
Injection Moulding (in MT)	3,300	1,000	1,000	-

Financial Snapshot



Our Strengths

Strong customer relationships with various industry players



Experienced management team



Strategically located at Daman and Sarigam, Gujarat



Efficient Working capital management



Efficient infrastructure and resources management with strict quality control standards



Consistent track record of organic growth



Adaptation to new technologies and Co-development of products



Relatively insulated against seasonality



Manufacturing Capabilities

EXTRUSION



THERMOFORMING



PRINTING



SLEEVING

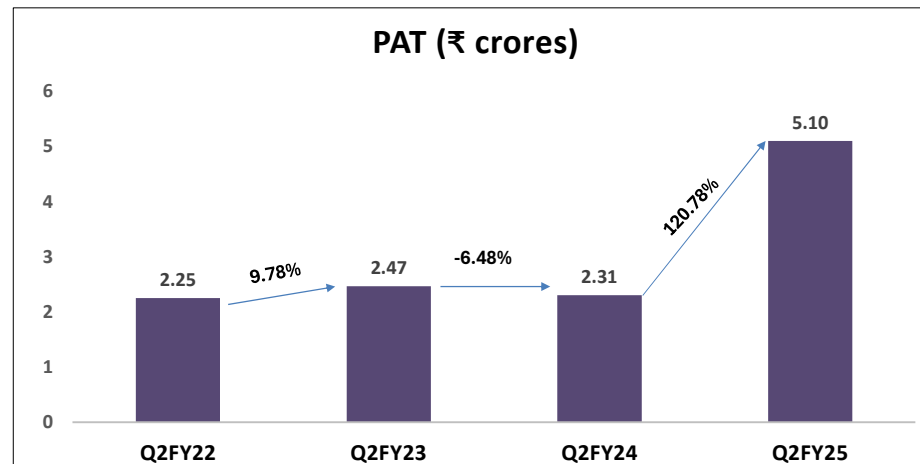
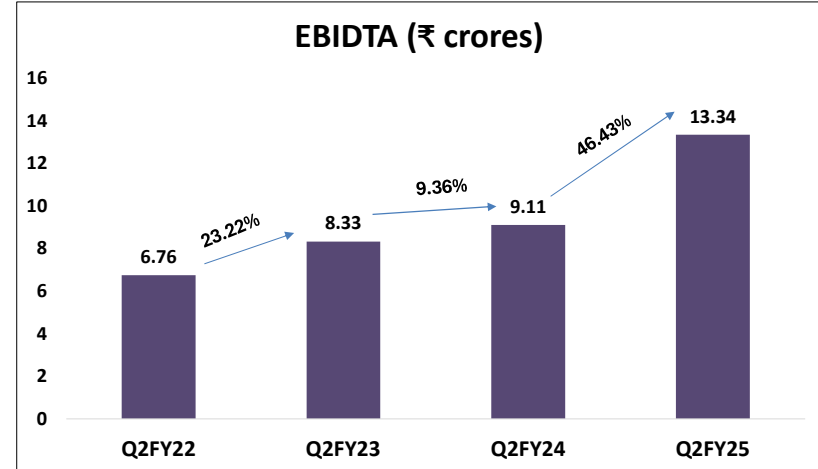
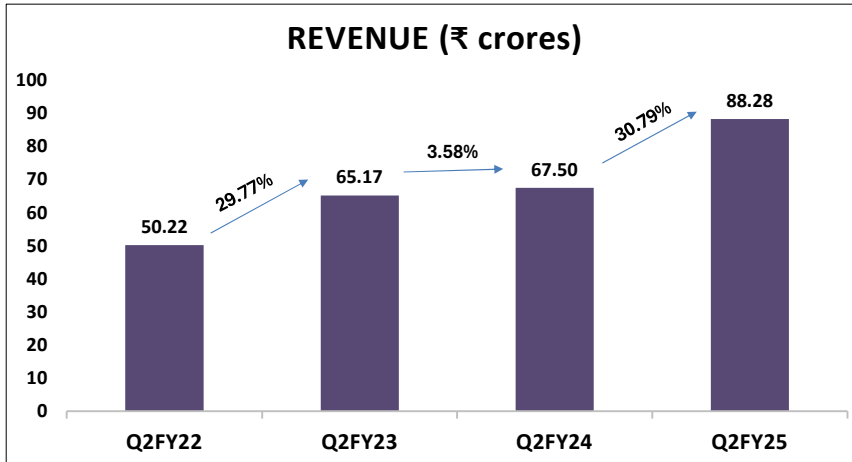


INJECTION MOULDING

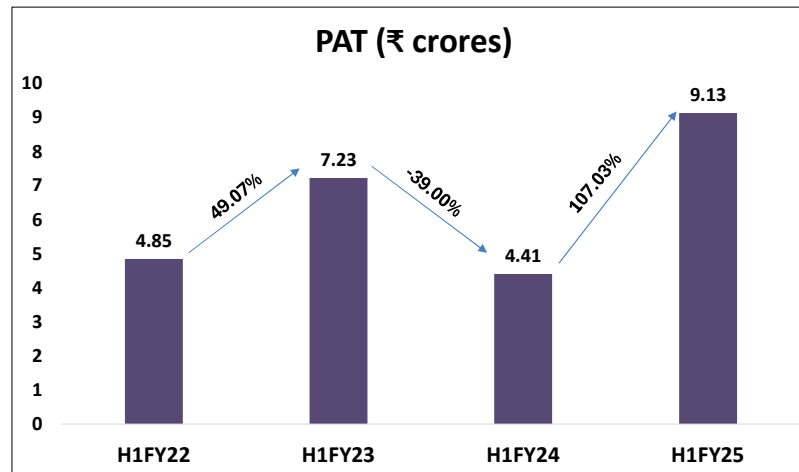
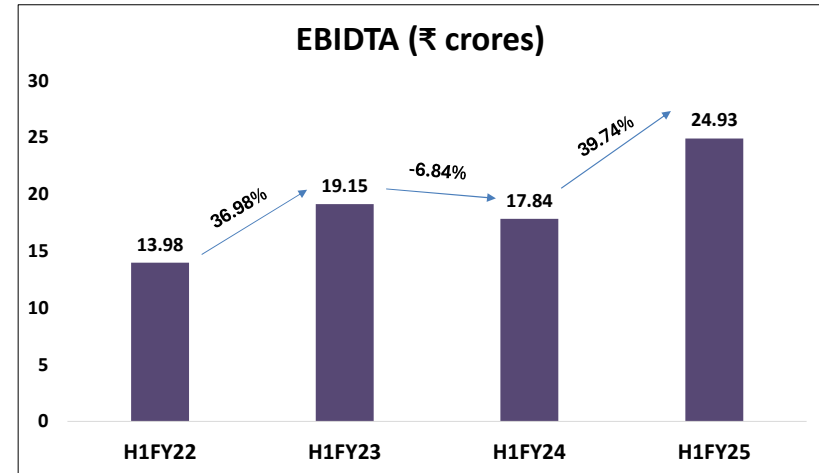
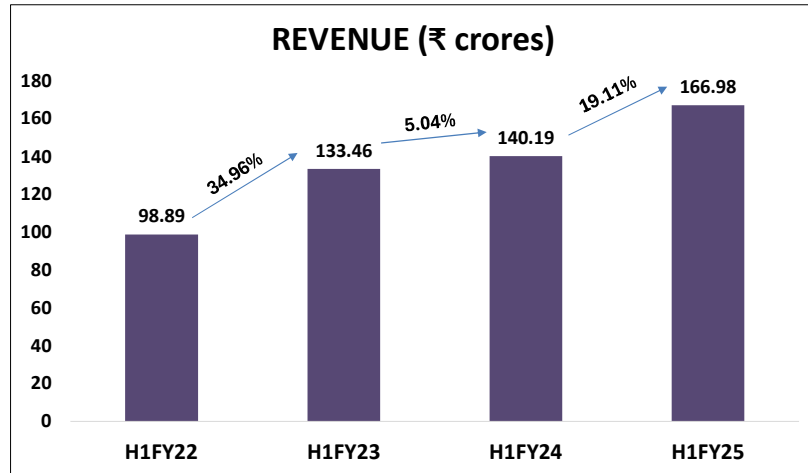
(Under Toll Manufacturing Agreement)

All the core production activities under one roof leading to efficient deliveries and quick Turn Around Time.

Performance Comparison – Quarterly



Performance Comparison – Half-yearly



Management Commentary

Capacity Addition

- Expanded thermoforming capacity to 10,770 MTPA from 9,990 MTPA.
- Expanded Injection molding capacity to 3,300 MTPA from 1,000 MTPA under toll manufacturing agreement.
- Reduction in toll-manufacturing charges with benefits of scale.
- In process of installing another sheet extrusion machine with an installed capacity of 4,000 MTPA.

Customers

- Added 16 new customers including 5 export customers.
- Received first order of ₹ 3 crores approx. from a large global distributor of food packaging products using customized molds.
- Started regular supplies to a Multinational Company (instant noodle manufacturer).
- Received order for the development of customized molds for a USA-based leading confectionery manufacturer.

Volume Growth

- Achieved overall volume growth of 24.6% on Y-o-Y basis and 9.5% on Q-o-Q basis.
- Achieved volume growth of 3X on Y-o-Y basis in Barrier segment.
- Achieved volume growth of 42.36% on Y-o-Y basis in Injection molding product segment.

Other Updates

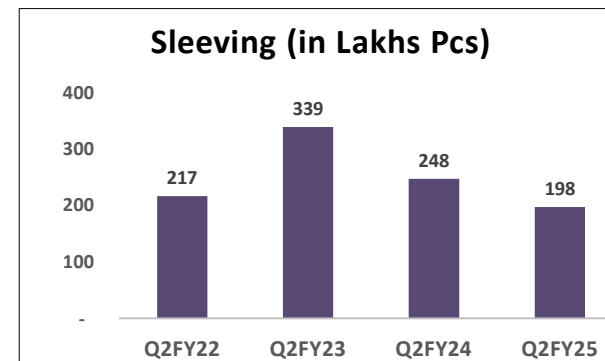
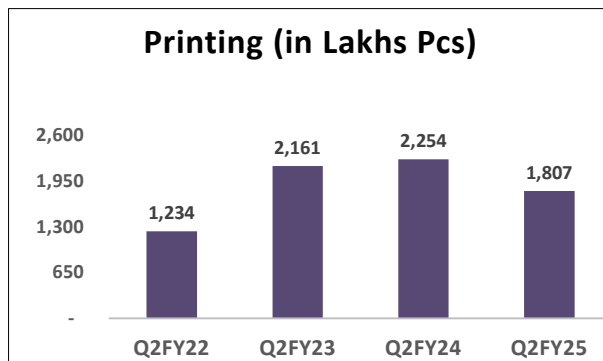
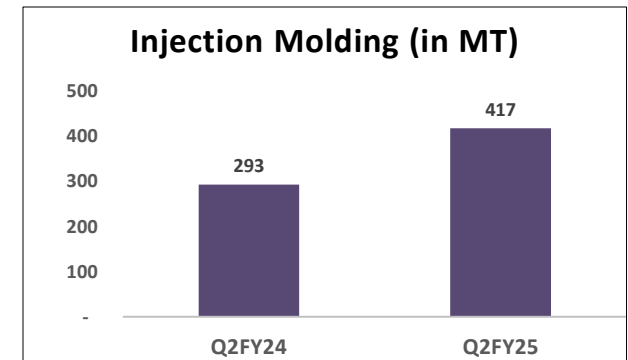
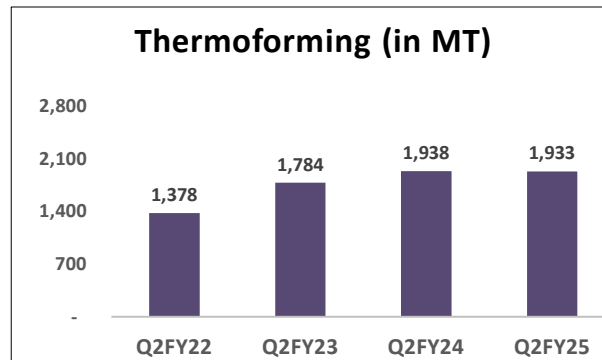
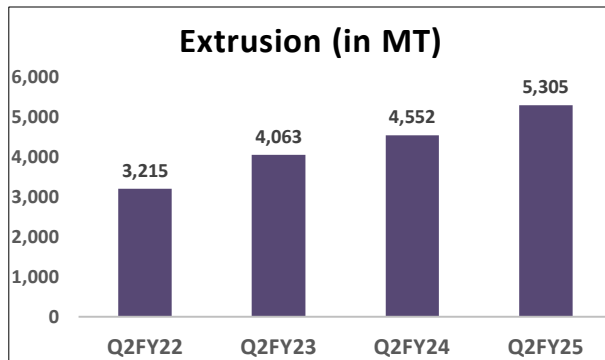
Olive Ecopak

- Invested ₹ 4.10 crores during Q2FY25 which takes total investment till date to ₹35.72 crores.
- More than 125 SKUs commercially launched.
- Production has been stabilized and the company is now focusing on building sales.

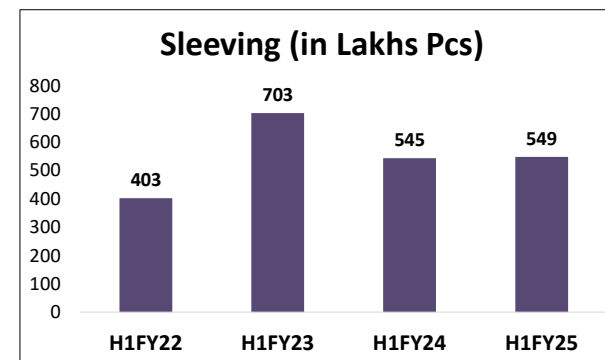
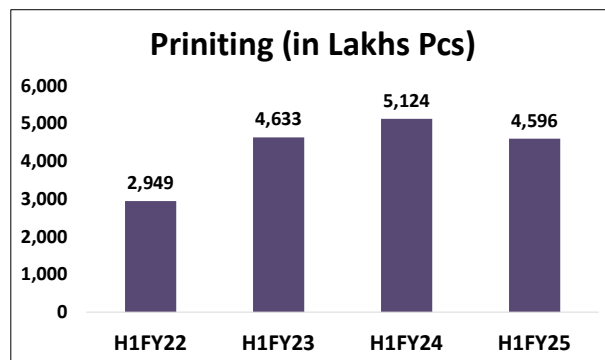
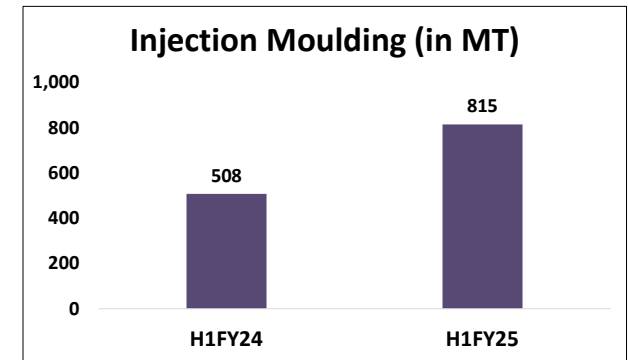
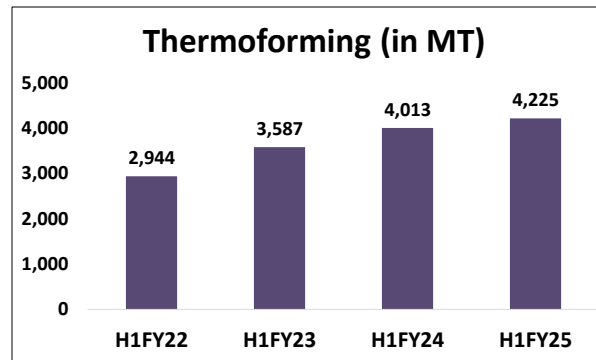
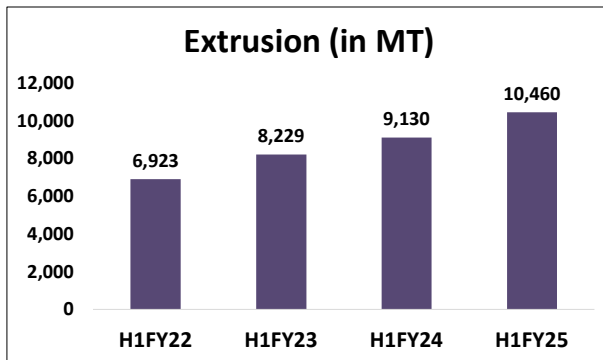
Capital

- Face value of equity shares split from ₹10 to ₹5 on 18th September 2024.

Production Metrics - Quarterly

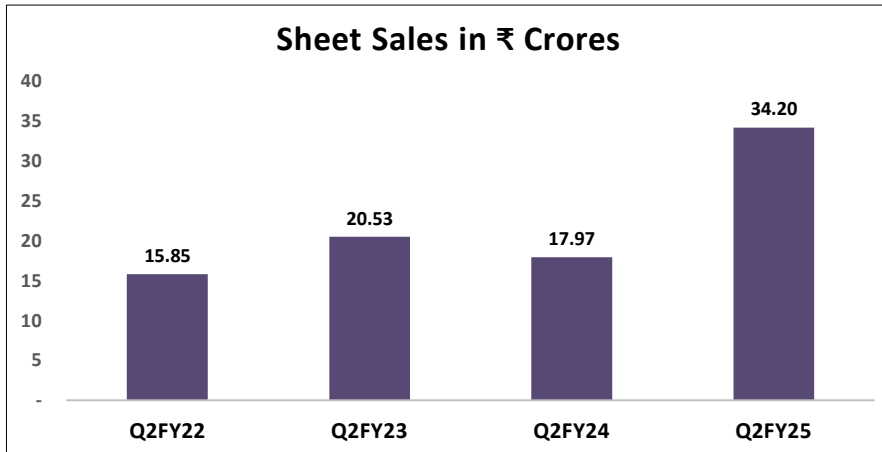


Production Metrics – Half-yearly

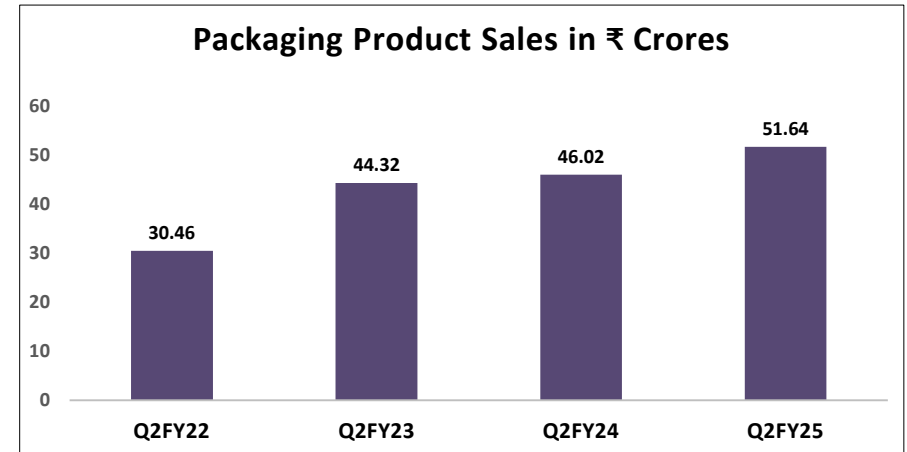


Revenue Profile – Quarterly

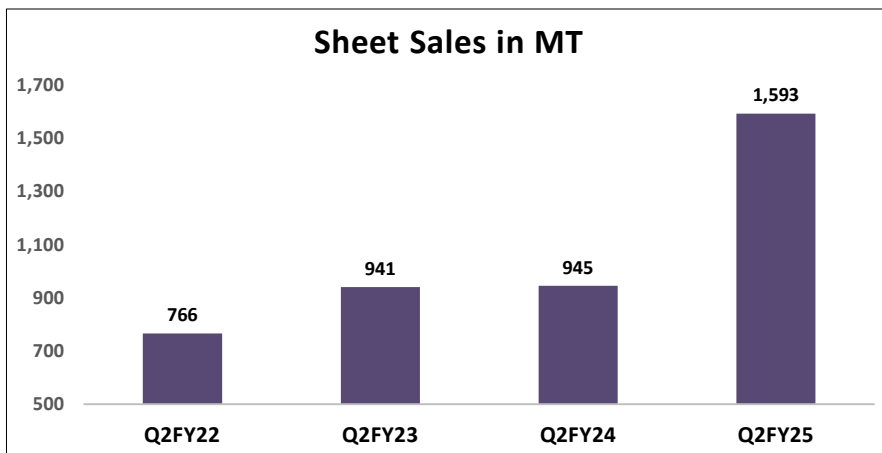
Sheet Sales in ₹ Crores



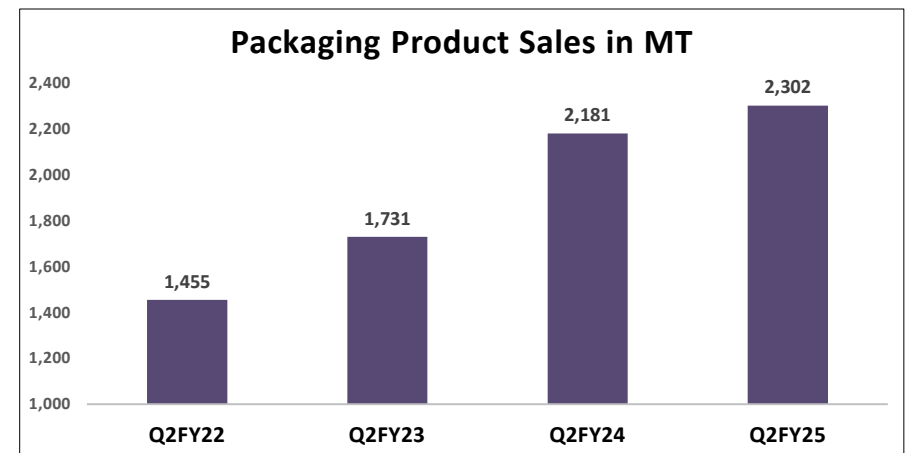
Packaging Product Sales in ₹ Crores



Sheet Sales in MT

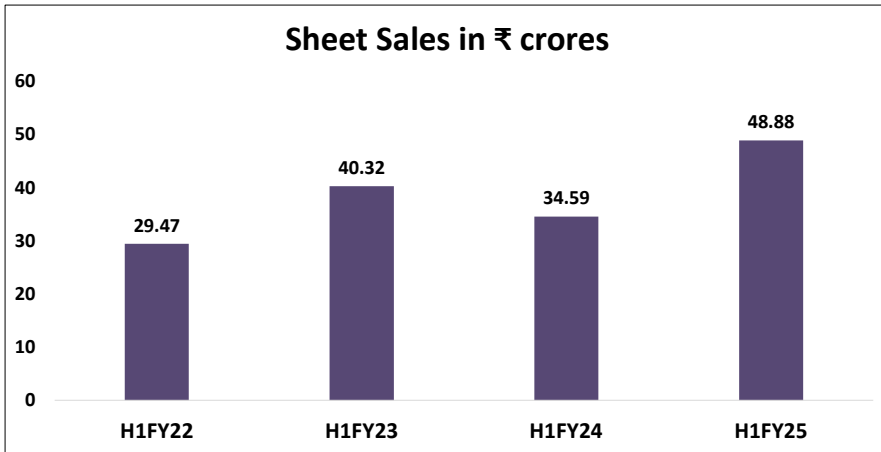


Packaging Product Sales in MT

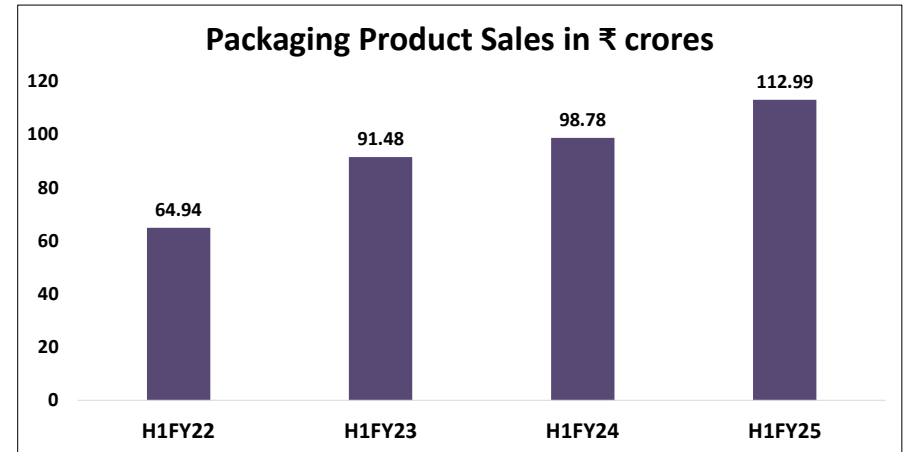


Revenue Profile – Half-yearly

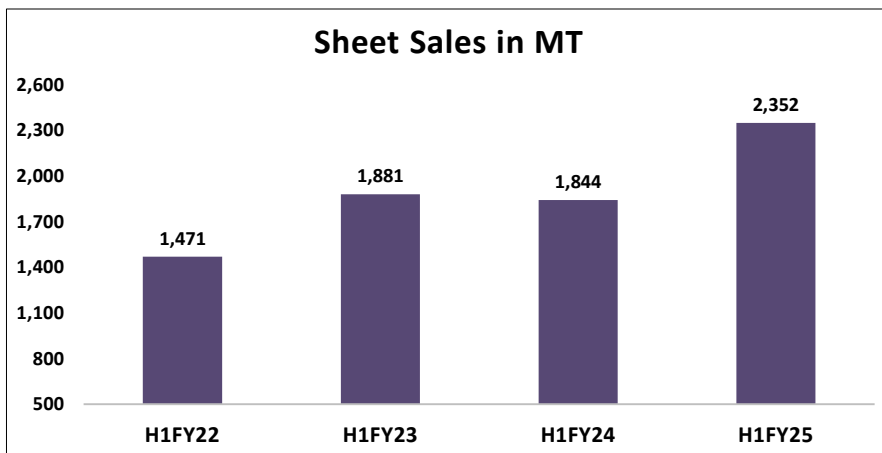
Sheet Sales in ₹ crores



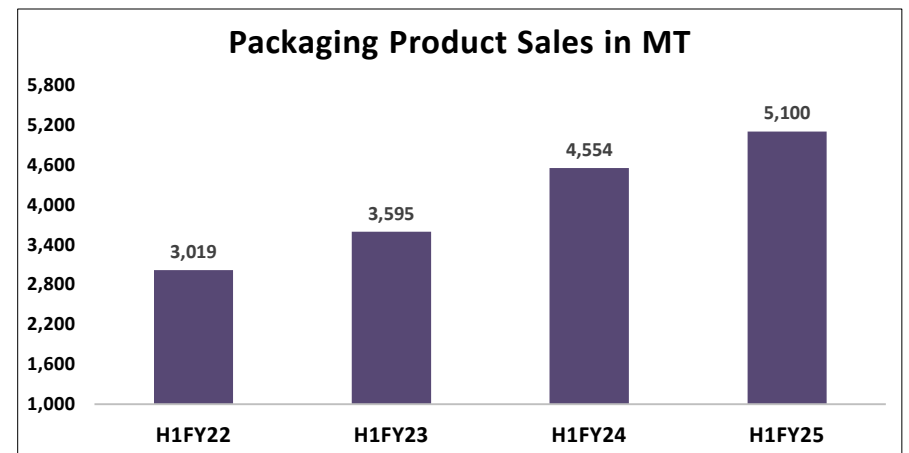
Packaging Product Sales in ₹ crores



Sheet Sales in MT



Packaging Product Sales in MT



Products



**BARRIER
PACKAGING
PRODUCTS**

**RIGID
PACKAGING
PRODUCTS**

**PLASTIC RIGID
SHEETS**

**INJECTION
MOULDING**



Our Esteemed Customers



Business Promotion

Anuga Tec, Mumbai, August 2024



Fine Foods, Australia, September 2024



Olive Ecopak Pvt. Ltd.

Infrastructure



Products


OLIVE

• SQUARE PAPER CONTAINER •



4301	125 x 125 x 36 SQUARE PAPER CONTAINER
4303	140 x 140 x 35 SQUARE PAPER CONTAINER
4304	140 x 140 x 43 SQUARE PAPER CONTAINER
4307	150 x 150 x 45 SQUARE PAPER CONTAINER
4308	150 x 150 x 55 SQUARE PAPER CONTAINER
4311	180 x 180 x 50 SQUARE PAPER CONTAINER
4312	180 x 180 x 60 SQUARE PAPER CONTAINER
1751	125 SQUARE PET LID
1752	140 SQUARE PET LID
1753	150 SQUARE PET LID
1754	180 SQUARE PET LID

- Only manufacturer in India having integrated facility to manufacture paper based disposable tableware and packaging solutions.
- Introduced cutting-edge aqueous-based barrier coating medium, a revolutionary solution designed to replace single-use plastics in various applications.
- Installed capacity of 12,000 MTPA.

Financial Performance

PROFIT & LOSS STATEMENT

Fiscals	H1FY25	H1FY24	Y-o-Y	Q2FY25	Q2FY24	Y-o-Y	Q1FY25	Q-o-Q
Revenue from Operations	166.98	140.19	19.11%	88.28	67.50	30.79%	78.70	12.17%
Operating Profit	34.02	27.75	22.59%	18.08	14.02	28.96%	15.94	13.43%
Operating Profit Margin %	20.37%	19.79%		20.48%	20.77%		20.25%	
EBIDTA	24.93	17.84	39.74%	13.34	9.11	46.43%	11.59	15.10%
EBIDTA Margin %	14.93%	12.73%		15.11%	13.50%		14.73%	
PAT	9.13	4.41	107.03%	5.10	2.31	120.78%	4.03	26.55%
PAT Margin %	5.47%	3.15%		5.78%	3.42%		5.12%	
Earning Per Share (EPS) (₹)	1.24	0.64	93.75%	0.69	0.33	109.09%	0.55	25.45%

Financial Performance

BALANCE SHEET

Fiscals	H1FY25	FY24	FY23
Shareholders' Funds	163.55	154.40	130.29
Long Term Borrowings	24.11	15.13	20.26
Short Term Borrowings	68.27	58.33	53.68
Fixed Assets*	127.85	122.54	125.68
Other Non-Current Liabilities	14.83	16.18	16.14
Other Non-current Assets	45.60	35.75	12.94
Current Liabilities	110.15	95.91	96.48
Current Assets	139.19	123.34	124.54
Working Capital	29.04	27.43	28.07

Fiscals	H1FY25	FY24	FY23
Debtors Turnover (Days)	60.16	54.33	58.88
Creditors Turnover (Days)	37.96	31.71	43.12
Fixed Assets To Turnover (X)	2.91	2.48	2.25
Inventory Turnover (Days)	123.66	155.05	155.23
Debt Equity Ratio	0.56	0.48	0.57
Debt EBITDA Ratio	1.85	2.00	2.08
Debt Service Coverage	2.90	2.76	3.83
Interest Coverage Ratio	3.63	2.53	3.08
Operational Working Capital (₹ Crores)	104.20	97.29	85.77

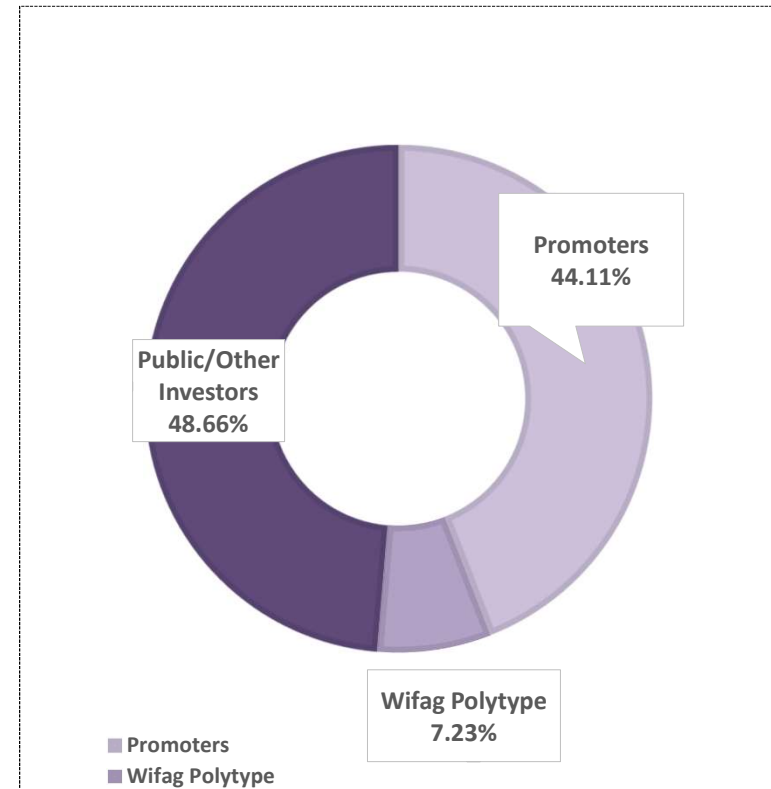
* Including ROU assets, CWIP & Intangible Assets

Company's Listing Details

Particulars	As on 30/09/24
Listed On	NSE
Closing Market Price (₹)	37.67
Market Cap (₹ Crores)	276.29
Number of Shares O/s	7,33,44,000
Face Value	₹5
52 Week High/Low	48.33*/35.99

**Adjusted for bonus and split*

Shareholding Pattern – 30th September 2024



Board Of Directors



MR. RAMSWAROOP THARD, CHAIRMAN & MANAGING DIRECTOR

- Bachelors of Engineering, Pune University having experience of 28+ years in plastic industry
- Plays pivotal role in growth planning, business development, sales, administration & finance
- Also, the founding member of Thermoforming and Allied Industries Association



MR. NARESH THARD, JOINT MANAGING DIRECTOR

- Experience of 26+ years in plastic industry with strong technical strength in packaging domain
- Instrumental in growth of the Company since inception



MR. ANAND RUNGTA, WHOLE-TIME DIRECTOR

- Bachelors of Commerce with experience of 10+ years in manufacturing, trading, import and export, textile, transportation, commission agency of plastic items and other products
- , • Leads distribution vertical of the Company in domestic market



MR. PRAVEEN BHATIA, INDEPENDENT DIRECTOR

- Chartered Accountant with experience of 28+ years in issue management, merger & amalgamations, foreign collaborations, project consultation, loan syndication, audit, taxation and investment advisory



MR. RAJESH MURARKA, INDEPENDENT DIRECTOR

- Chartered Accountant with experience of 27+ years
- Handled debt syndication, debt structuring/ re-structuring and debt advisory services



MS. YASHVI SHAH, INDEPENDENT DIRECTOR

- CS, LLB; Associated with projects in private equity investments, rights issue and other Corporate Legal Advisory matters.
- Brings more than 6 years of experience in handling legal and secretarial matters.

Key Managerial Personnel



MR. RS NAIR – HR AND ADMINISTRATION HEAD

- Masters in HRM having 27+ years of experience in office administration and HR across industries including pharmaceuticals, polymer, paper and plastic



MR. PURAV SHAH – PLANT HEAD

- An absolute professional with 21 years of experience in plastics processing. Specializes in Thermoforming, Dry Offset Printing technology, Sheet Extrusion, Injection Moulding with In Mould Labelling, Thin and Thick wall Injection Moulding with Robotics



MR. SUNIL SHARMA - CFO

- Looks after accounting and financial matters of the Company
- Has 17+ years of experience in fields of finance & accounting, administration, planning & execution and marketing



MR. MAHIPAL SINGH CHOUHAN – COMPANY SECRETARY AND COMPLIANCE OFFICER

- Member of Institute of Company Secretaries of India
- Experience of more than 8 years in the field of Company Secretarial, Regulatory Compliances, Corporate Law Affairs.

Board Of Advisors



MR. V BALAJI, TECHNICAL ADVISOR

- Aged 67 years, has 45+ years of experience across printing, lamination and cast PP film industry
- Carries hands-on technical knowledge of all kinds of Flat tube laminate
- Has also worked on production of barrier PE films (Nylon EVOH, Nylon PE and EVOH PE), used for non foil tube laminates in various thickness namely from 275 to 400 Mic



CA SAURABH AGARWAL, STRATEGIC ADVISOR

- Seasoned professional with over 21 years of experience across business verticals including planning and implementing innovative strategies
- Though a finance professional, his area of expertise covers all aspects of business activity be it marketing, admin, HR etc. which play a vital role in success of any business enterprise

THANK YOU

Contact Info

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Near New Passport Office, Wagle Estate,
Thane (W) – 400 604. India

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